



# Smart Homes & Sustainability: Putting Data into Practice

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# About Northeast Energy Efficiency Partnerships (NEEP)



*“Assist the Northeast and Mid-Atlantic region to reduce building sector energy consumption 3% per year and carbon emissions 40% by 2030 (relative to 2001)”*

## Mission

We seek to accelerate regional collaboration to promote advanced energy efficiency and related solutions in homes, buildings, industry, and communities.

## Vision

We envision the region's homes, buildings, and communities transformed into efficient, affordable, low-carbon, resilient places to live, work, and play.

## Approach

Drive market transformation regionally by fostering collaboration and innovation, developing tools, and disseminating knowledge



**One of six REEOs funded in-part by U.S. DOE to support state and local efficiency policies and programs.**

# Agenda



- (The Who)
- The Why
- The What
- The State of things
- *The What you can do about it*
- The Discussion

# Introductions: You!



- \*show of hands\*



# Introductions: me (and why I'm talking to you today!)

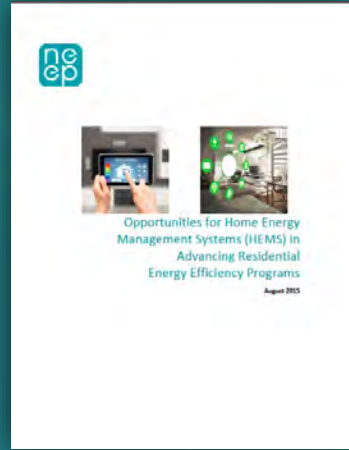
## NEEP's background in the Smart Energy Home



2013



2014



Product List  
2015



2016

Briefs and Trainings:

- [Claiming Savings from Smart Thermostats: Guidance Document](#),
- [The Smart Energy Home and Cross-Promotional Opportunities in Energy Efficiency](#),
- [The Smart Home Interface: A Tool for Comprehensive Residential Energy Efficiency](#)
- [The Contractors Guide to the Smart Home](#)

2017

The Smart Energy Home: Driving Residential Decarbonization

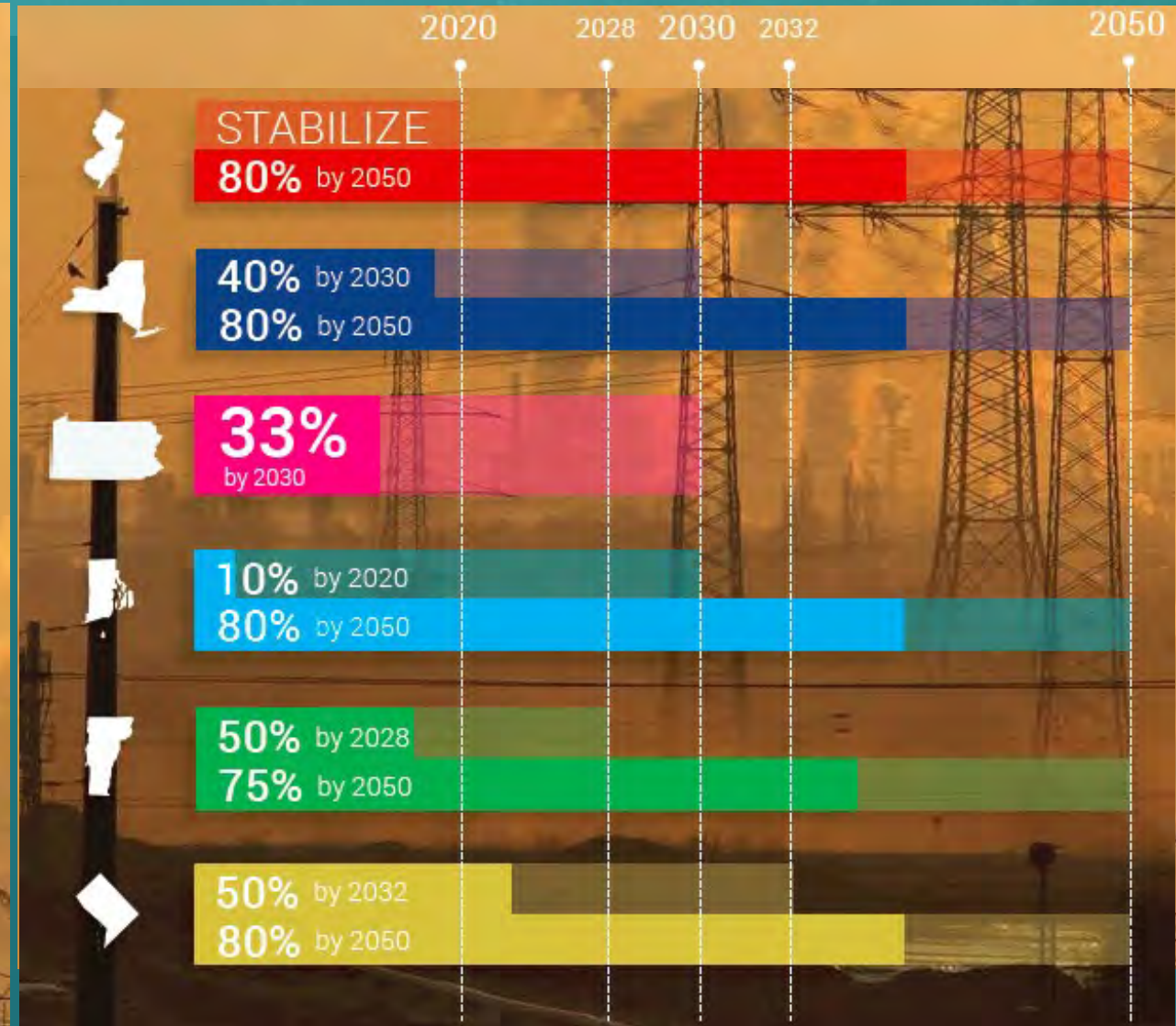
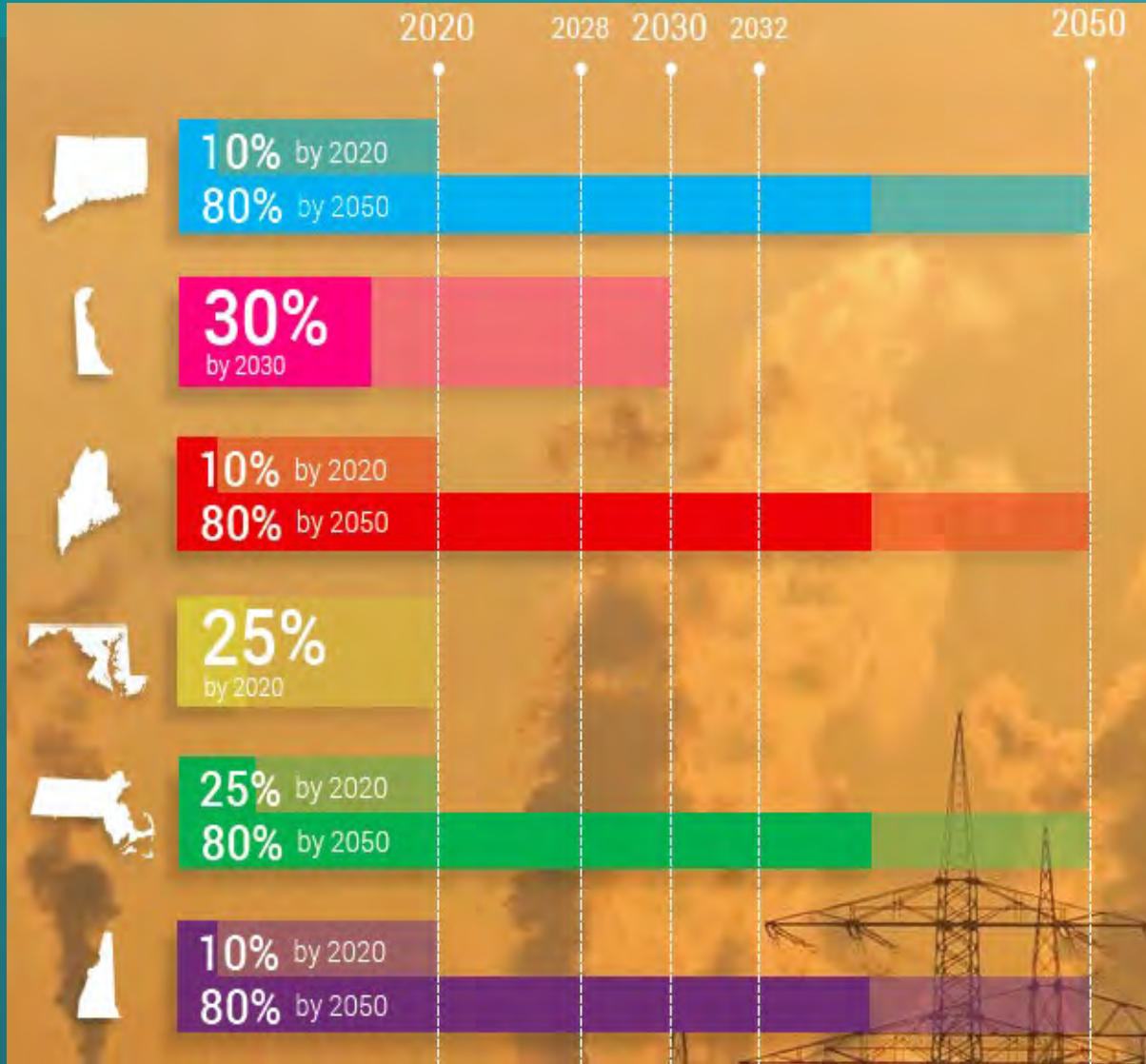
2018



2019

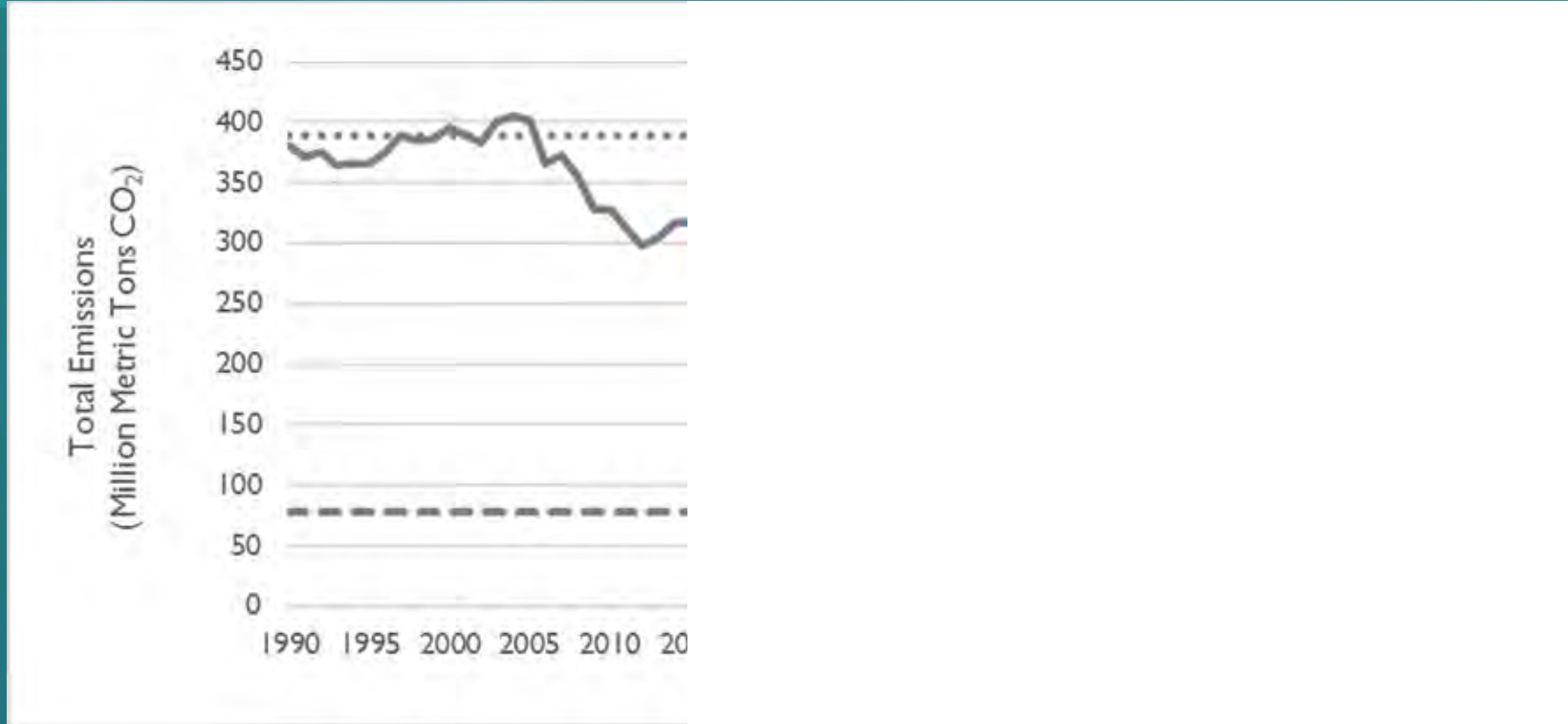
# The Why: Driving Towards Decarbonization

# Region's Aggressive Carbon Reduction Targets





# Are we on the path to 80% CO2 reductions?

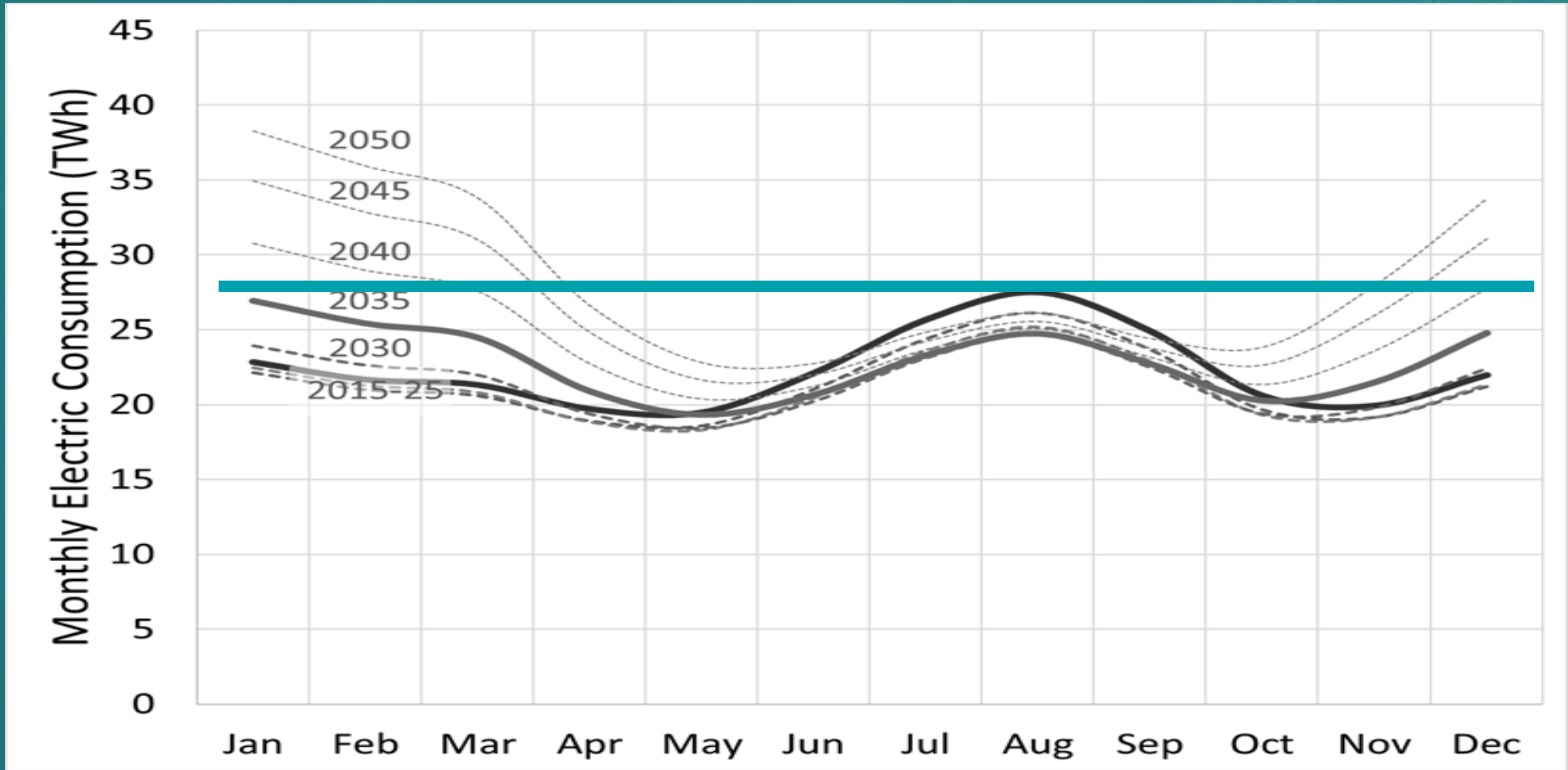


- Not without strategic electrification, we aren't!



# Electrification sounds great, but...

## Shifting *seasonal* load shape over the next 30 years



# How the Smart Energy Home can drive residential decarbonization

Step 1

- Electric loads of homes will **grow**.

Step 2

- Many end-use loads can be **shifted** to be used or charged at strategically beneficial times.

Step 3

- **Renewable generation** is growing, but it is more variable.

Step 4

- **Flexible end uses** are critical to managing this growing electric need.

Step 5

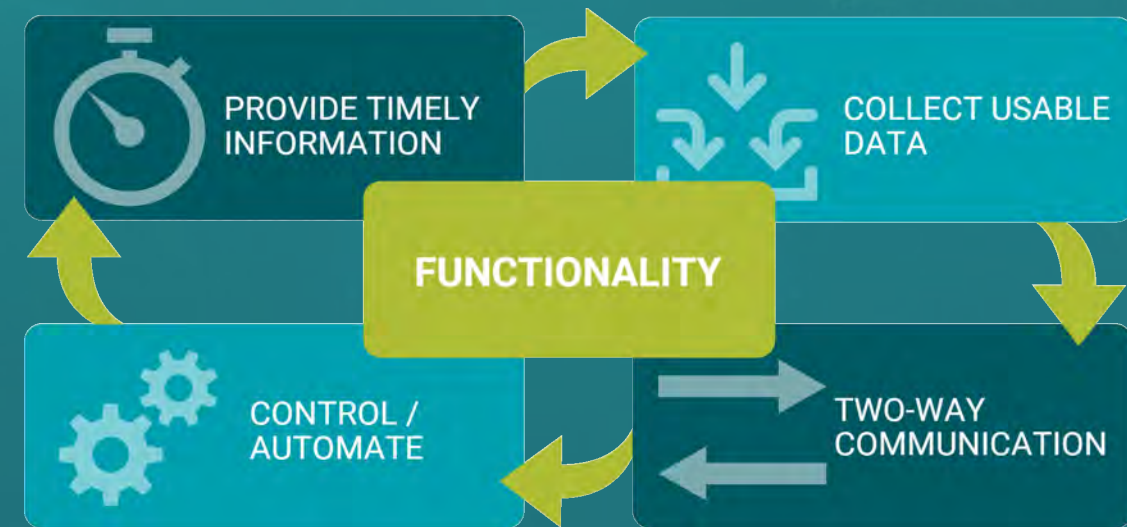
- **“Smart” technologies** can manage this **“generation-to-load”** matching.

- Customers are buying many smart products
- Many smart devices have lower barrier to entry than other major EE investments
- Many opportunities for integration and matching

# The What: The Smart Energy Home

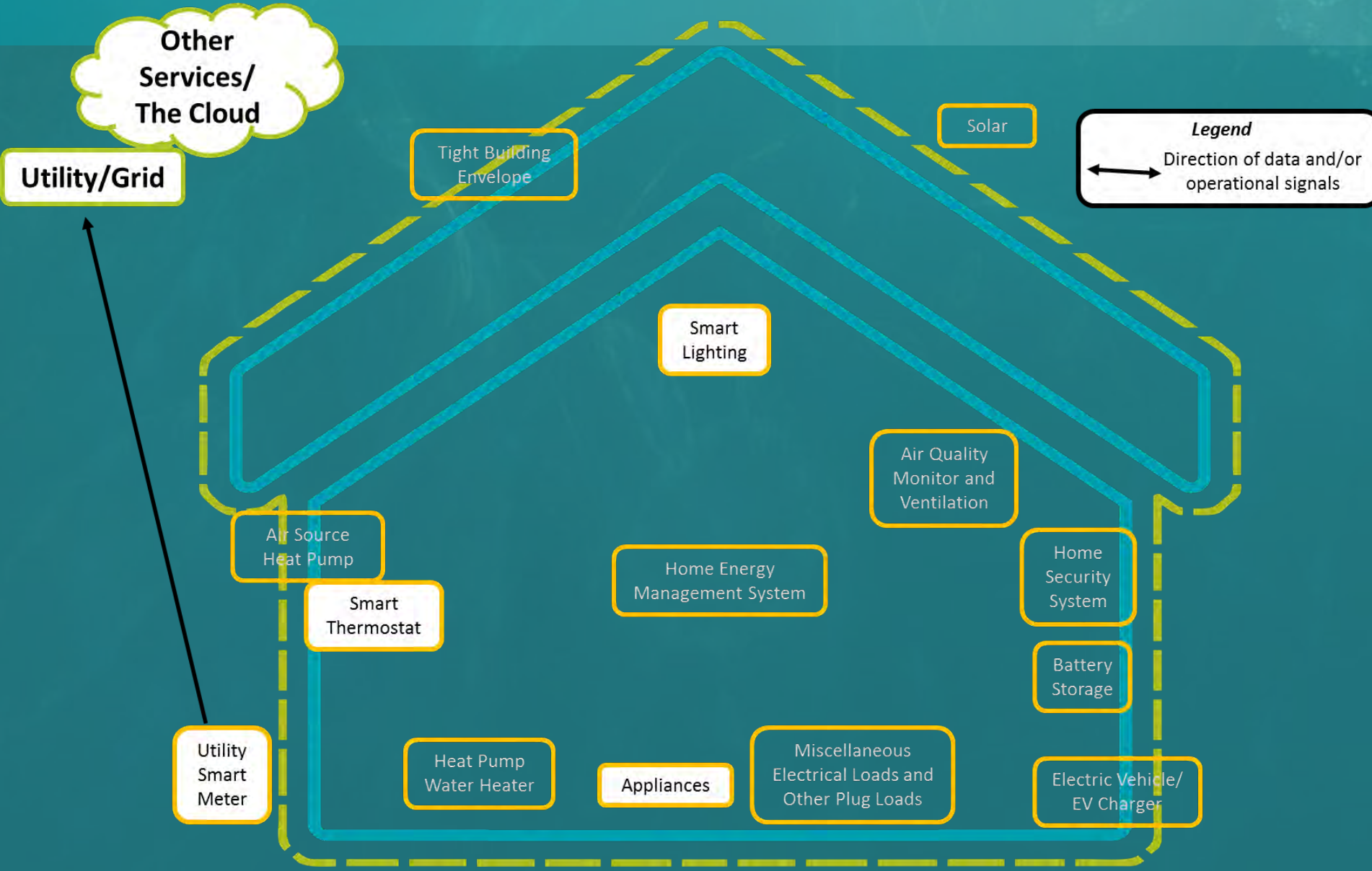
# What is *Smart*?

- (NEEP's definition) "smart": have a chip/connection, and a mechanism to know what to do with it!
- **Ideally**, smart devices have this functionality:
- Most importantly, they can send data and signals about their operations as well as receive and interpret signals dictating their operations.

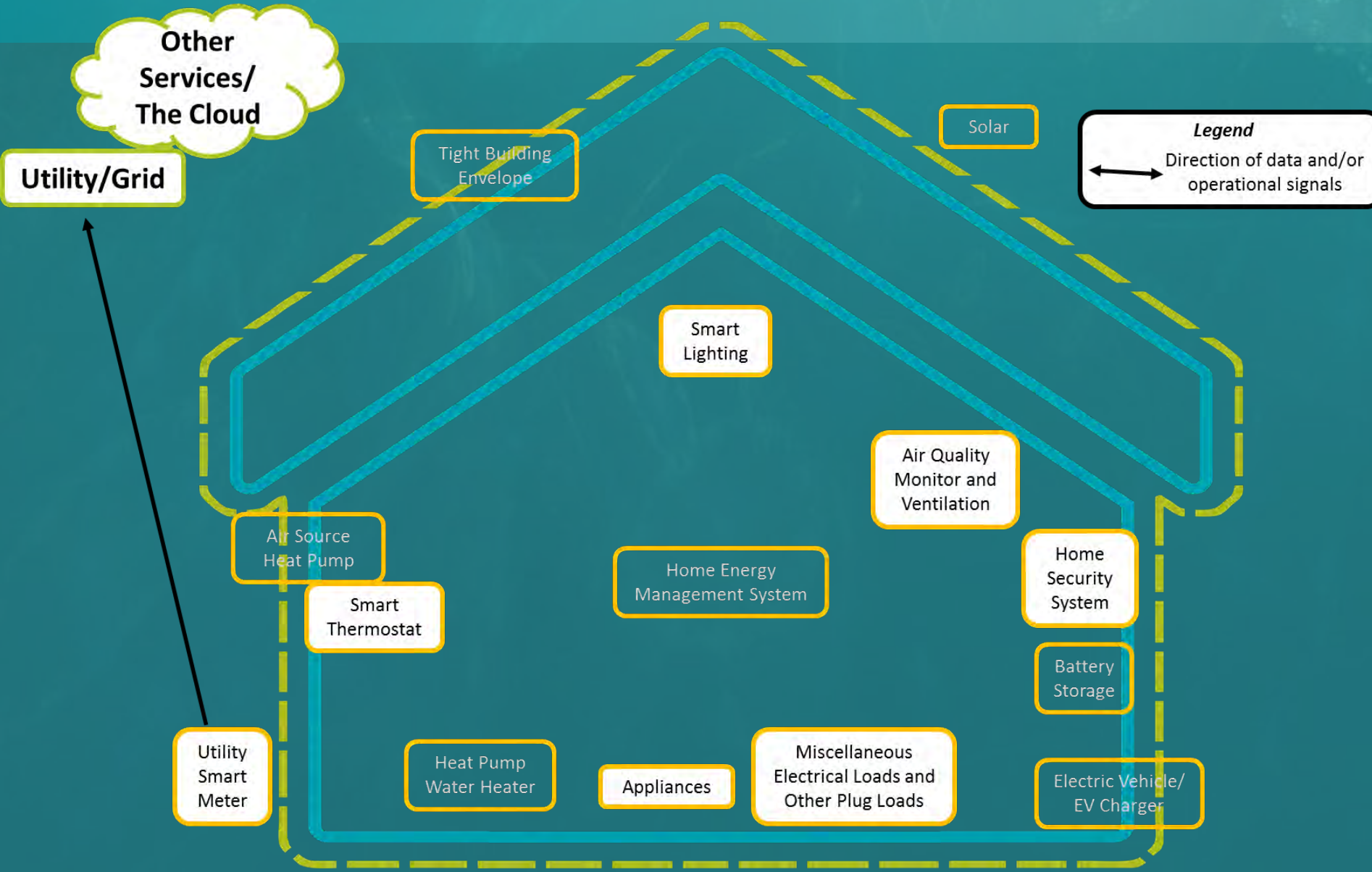




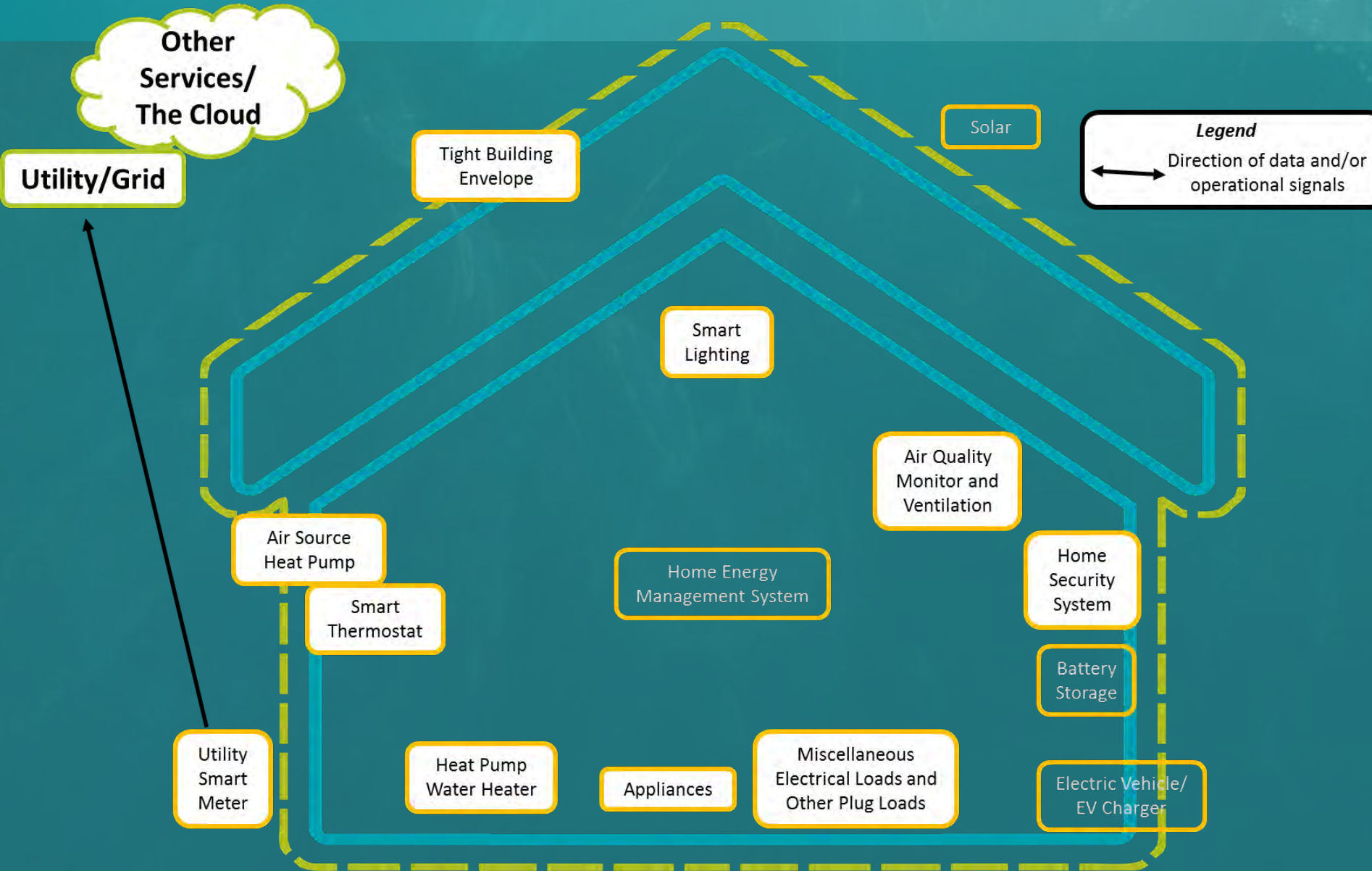
# Most “smart” homes today



# Just around the corner...

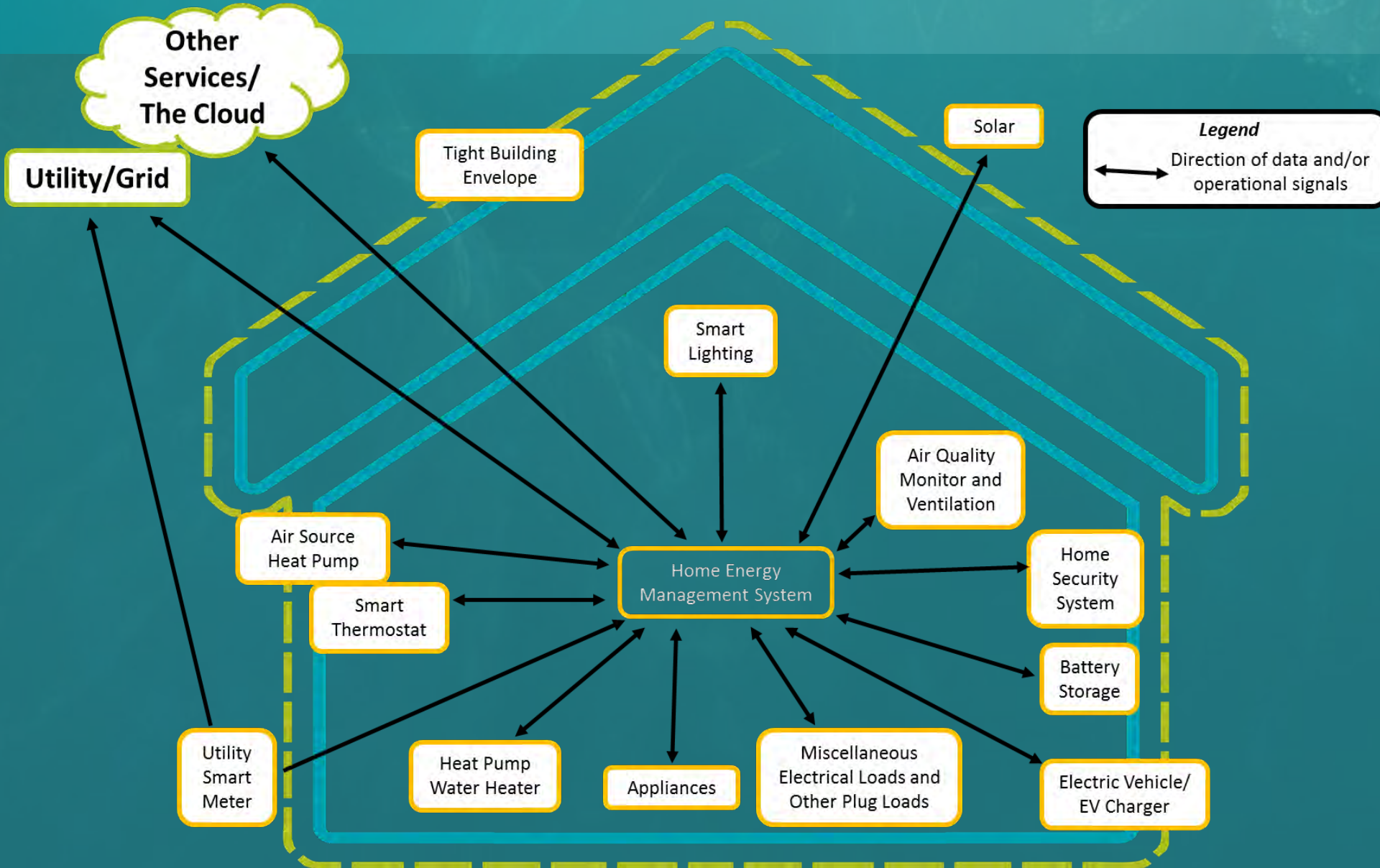


# Add Key Strategic Electrification Considerations



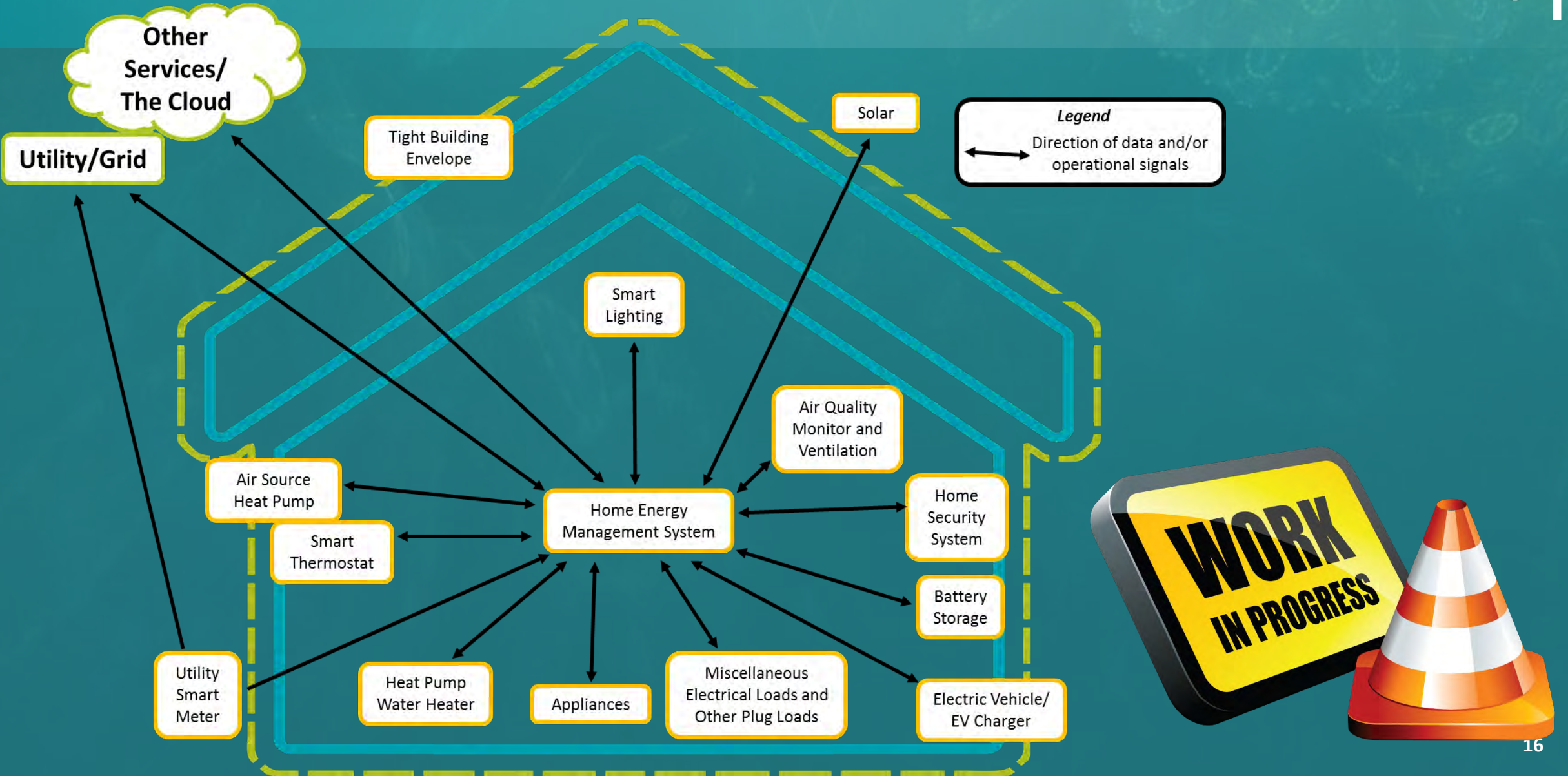


# Bring in the Distributed Energy Resources and Connectivity





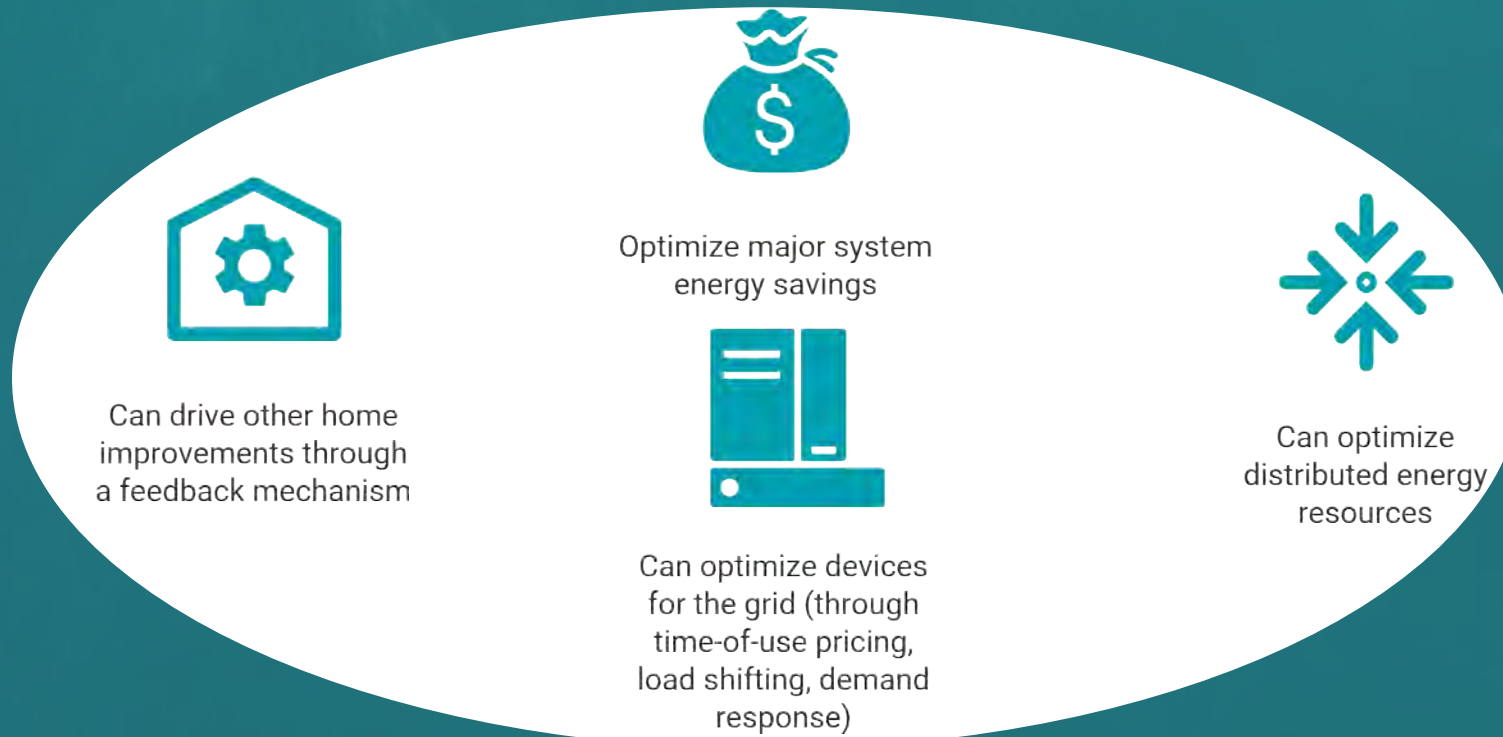
# The Vision of the Smart Energy Home of the Future!



# We've got goals, Baby!

Regional Market Transformation goal NEEP set forward in our 2016 Market Transformation report

By 2030, more than 50% of total homes (75% of new construction) in the Northeast and Mid-Atlantic have at least two “energy smart” major systems (HVAC, water heating, plug load/appliances). This means they:



# The State of Things

# State of the Market: Opportunity for savings?

- NYSERDA Pilot findings for energy savings
- Heat chart of opportunity

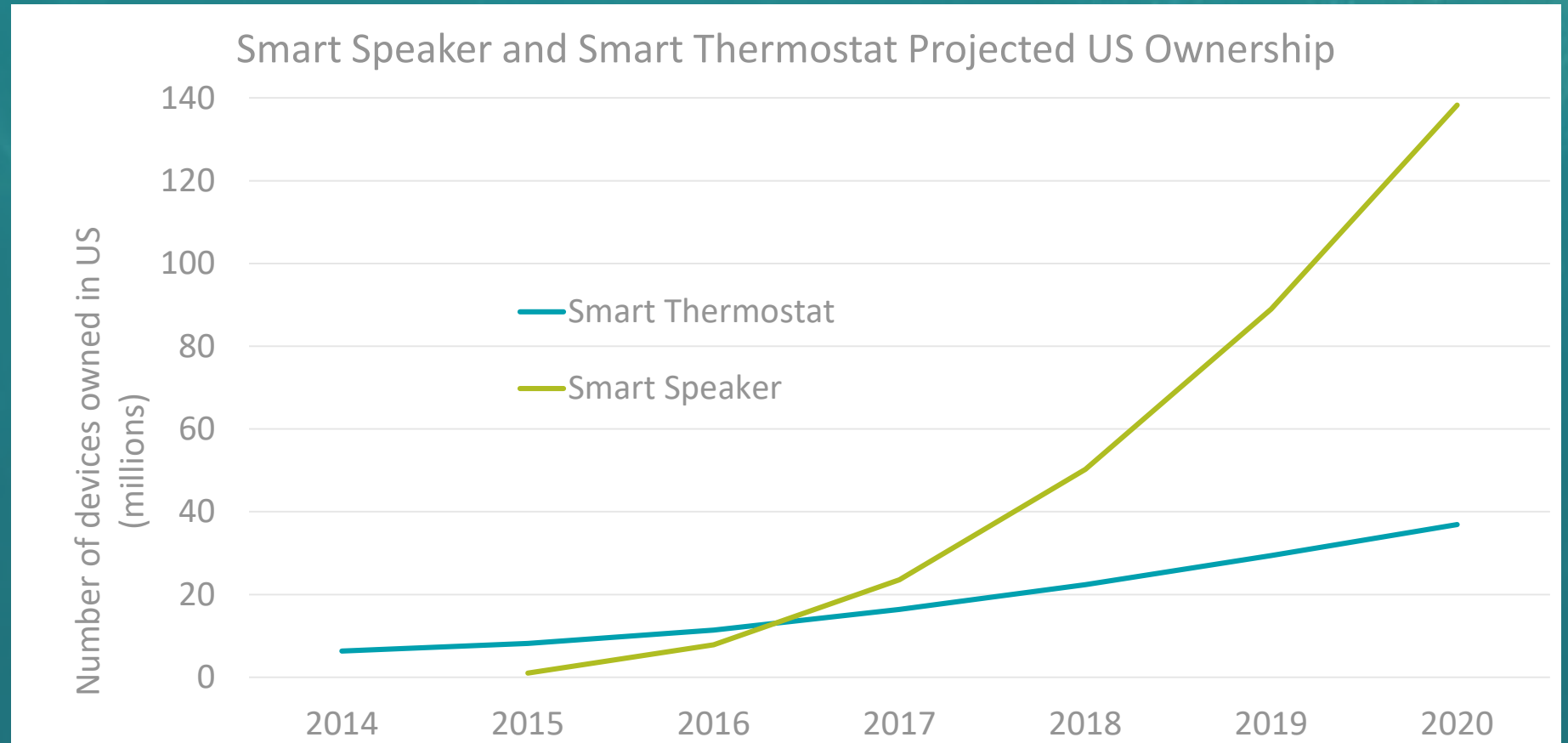
Smart Product	EE	DR	Load shifting	DER integration
Smart Thermostat/Smart HVAC	Red	Orange	Orange	Yellow
Smart Water Heater	Red	Orange	Red	Red
Smart Appliances: Flexible timing (clothes dryers, clothes washers, dishwashers, refrigerator?)	Yellow	Orange	Orange	Yellow
Smart plug, outlet, or switch	Orange	Yellow	Yellow	Yellow
Smart Home Platform/hub/display	Yellow	Yellow	Yellow	Yellow
Smart Appliances: Inflexible timing (stoves, ovens, small appliances)	Yellow	Yellow	Yellow	Yellow
Smart Lighting	Yellow	Yellow	Yellow	Yellow

**Table S-1. Base-Load Simulation Model Maximum Annual Savings Potential by End Use**

Smart Device	Electricity Savings (kWh/year)	Heating Fuel Savings (therms/year)	Cost Savings* (\$/year)	Assumptions
Smart Thermostat	688	52	\$174	No existing setback controls
Smart Outlets	341		\$58	15-minute occupied delay
Smart Lamps or Switches	212		\$36	Controls only
<b>Total HEMS Savings</b>	<b>1,241</b>	<b>52</b>	<b>\$268</b>	



# State of the Market: What's hot in the smart home?



- Utilities are loving smart thermostats
  - especially ENERGY STAR
- Customers are loving voice control
  - Recent E-Source Report

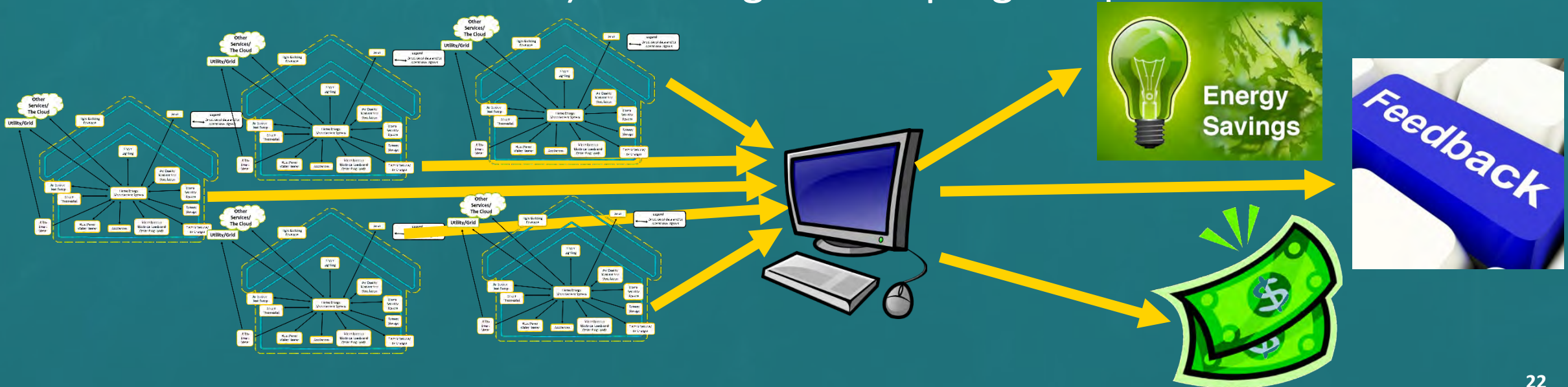
# State of the Market: What about the Smart Energy Home?

- More **smart** products across the board
  - Growing, but still low rates
- Residential **solar** steadily growing
- **EVs** increasing in demand
- Low rates and limited availability of residential **storage**
- **Air Source Heat Pumps** slowly getting connected (i.e. D6, MassSave rebates)
- **Water heating** steadily getting smarter
  - Retrofit (i.e. Aquanta)
  - Built in (i.e Econet)
  - Port (i.e. CTA-2045)
- **Installation** through DIY, DIFM, and “ready” at construction

ENERGY STAR Connected Products	
Product Category	% connected models November 2018
Clothes Dryers	3.7%
Clothes Washers	1.6%
Dishwashers	0.7%
EV Supply Equipment	<b>29%</b>
Freezers	2.5%
Light bulbs	0.4%
Light Fixtures	1.2%
Refrigerator	3.4%
Room AC	1.9%

# The State of Data: Real Time Data Driven Measurement and Verification (M&V 2.0)

- Example: CT pilot (funded by US DOE) with utilities, CT energy department, Lawrence Berkeley National Lab, and NEEP
- Looking to take large set of data from homes and run through advanced analytical tools to measure energy savings (from whole-home retrofits) and insights into program performance

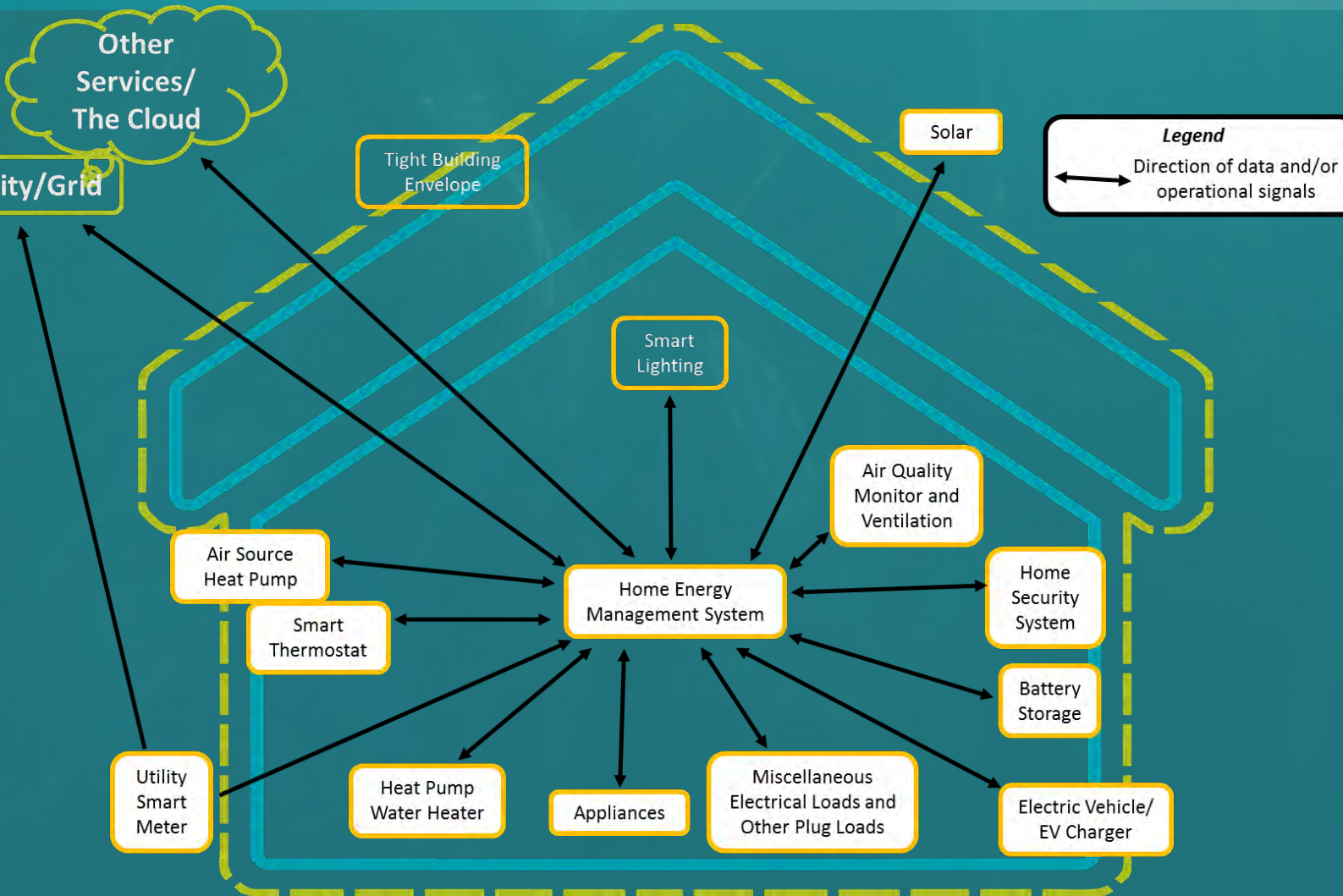


# What you can do about it!

## Moving to Practice

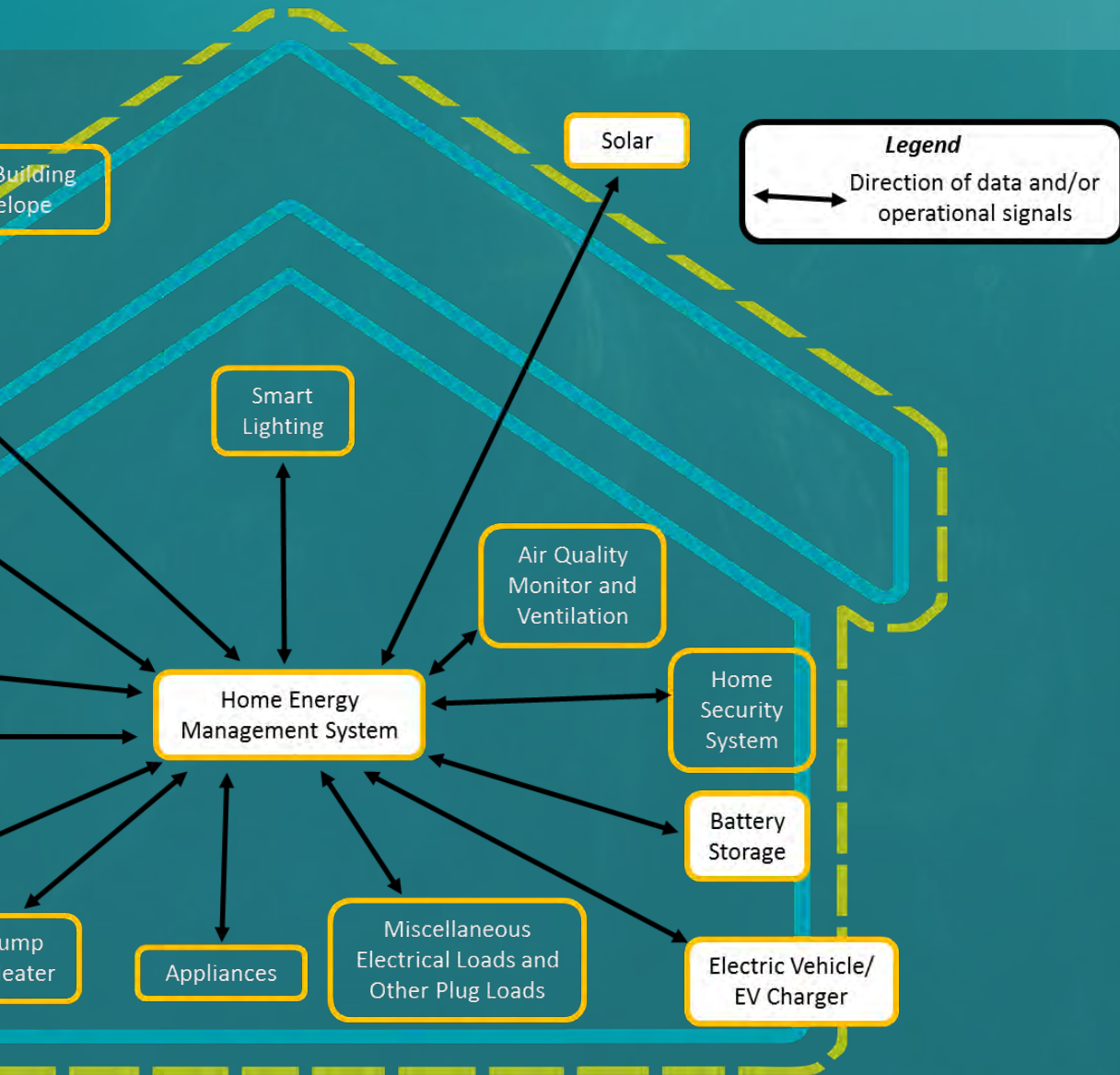


# Putting Data to use from the Smart Energy Home



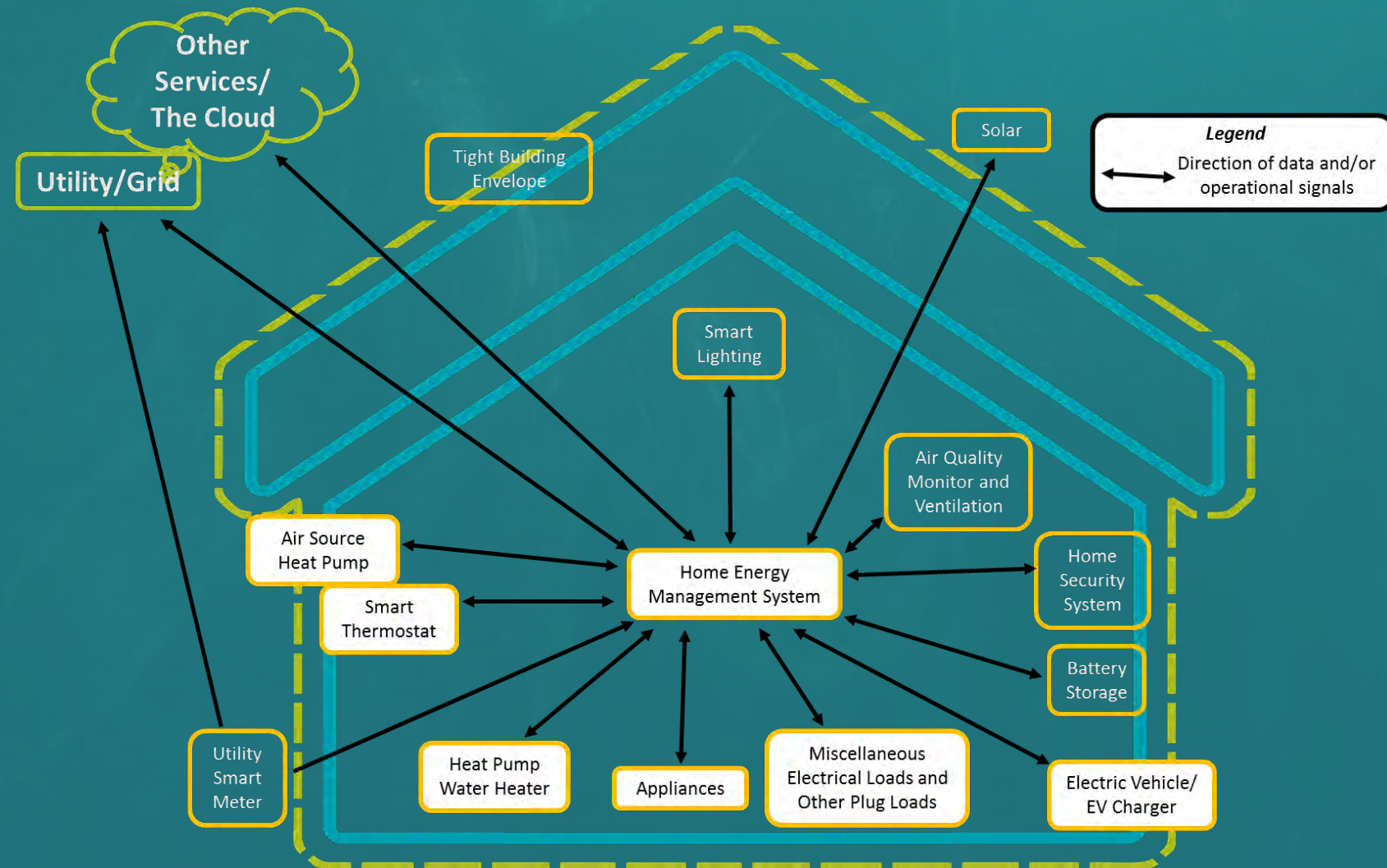
- Lots of sources
- Practitioner benefits
  - Engaging with customers
  - Better understanding or work
  - Tracking longer term operations
- Improved performance
- System alerts *before* it fails
- EM&V improvements for programs
- Software vs. Hardware

# DERs: Getting to the “ready” home



- EV ready—guidance exists
  - ENERGY STAR offers SMART EVSE
  - Building blocks to EV-Ready:
    - 240V 40 amp dedicated breaker
    - 240V dedicated socket
    - Installed in garage or on the property.
    - Now “ready” to plug in the EV charger.
  - Study in NW found Average price to make homes EV Ready was \$200
- Solar ready:
  - Location (south, low shade)
  - Access (utility room, chimneys, obstructions)
  - Wiring (3/4” conduit)
  - Smart inverter? CA’s doing it! (rule 21)
- Storage ready? Location and power considerations

# It's Electric! Ready for Electric HVAC, Water Heating, and more!



- ASHP provide heating *and* cooling
  - Do you want a backup heat source?
- HPWHs need more space
  - ideally conditioned and away from main living areas
- Construction to supports air flow and (smart) ventilation
- Select smart appliances from the start
  - Need strong wifi!
- Smart outlets? Plugs?
  - Jury still out



# Conclusion, Resources, and Discussion

- The Smart Energy Home is (almost) here!
  - You can help make it a reality!
- More Resources:
  - HPC smart homes track! Right there in Chicago 4/1-4/4!
    - Including 9 session track and contractor training
  - HEMS Working Group—let me know if you want to talk more
  - NEEP Webinar series and NEW report
- Let's talk more!





**THANK YOU!**

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**Backup Slide(s)**

# How are we using fossil fuel now?

## Direct Use in New York and New England

4.2 Quadrillion BTUs per year of direct fossil fuel use

Residential sector uses ~1/4 of fossil fuel

