

# Biomass Design & Potential

**Mark Froling**  
**President**



**Office & PDC Production Facility:**  
**590 Hancock Road, Peterborough, NH**

# **Biomass Design & Potential**

**This course covers:**

**The considerations one should make  
when designing and planning  
an automated biomass heating system**



## **A Self-Performing Contractor**

### ***What We Do:***

- **Biomass Boiler System Installations**  
*with Integration into Existing Boiler Systems*
- **Complete Project Management**
- **Biomass Boiler Servicing & Maintenance**
- **Manufacture & Delivery of PDCs**



## ***Our Experience:***

**145 Biomass Boilers Installed**

*Fuel: Mostly wood pellet & dry wood chip*

**at over 100 Customer Sites**

**Plus Cleaning, Maintenance & Repairs**

# ***PART 1:***

## ***Biomass Fuel Choices:***

- ***Wood Pellets***
- ***PDCs***
- ***Green Wood Chips***

# **3 BIOMASS FUELS TO CONSIDER**

***DEPENDING ON FUEL CONSUMPTION***  
***AT YOUR BUILDING!***

**PELLETS**

**3000 to 30,000 gallons of oil**

**PDCs**

**20,000 to 70,000 gallons of oil**  
(Precision Dry Wood Chips)

**GREEN  
CHIPS**

**40,000 gallons of oil to Huge**

# ***Wood Pellets***



**7% moisture content**

**Precisely controlled small size**

**Flows like water—easy to store & move**

**Compact BTU storage (by weight & volume)**

# ***PDCs***

## ***“Precision Dry Wood Chips”***

**FRÖLING ENERGY**  
BIOMASS BOILERS • SERVICE • FUEL



**25% moisture content**

**Screened: Nothing bigger than a matchbook**

**Stacks—does not flow. 90% hardwood**



# PDCs: A Value Added Product

**PDCs**

- **25% Moisture Content**
- **Made from bole wood (the main trunk of a tree)**
- **Wood quality is similar to wood pellets (Bole wood)**
- **Screened to eliminate sticks, oversized chunks, rocks and “Tramp metal”**
- **Able to be blown into a bin through a 5” pipe as long as 150 feet**
- **Produced with quality control standards**
- **Does not require a large pit-type bin with roof, garage doors, live floor, etc...**

# *Green Wood Chips*



**35% to 50% moisture content (varies by season)**

**Many Variables: Size, hard/soft wood, % bark**

**Price is determined by Quality**

# **Wood Chips—In General**

**The more selectively produced = More expensive**

- **Whole Tree Chips**
- **Hardwood / Softwood**
- **Bole Wood—Main tree trunk with bark**

# Comparing PDCs and Green Chips

**PDCs**

**GREEN  
CHIPS**

- **Green Chips are more readily available**
- **Green Chips cost less**
- **Green chips require larger initial investments due to larger infrastructure requirements:**
  - Chip delivery & storage systems are bigger and more costly
  - Fuel material handling systems are more robust/costly
  - Green Chip systems usually employ single large boilers
  - The Larger the Load: the more Green Chips make sense!
- **Boilers over 2 million BTU/hr output are regulated in NH and must prove compliance with technical standards**
  - PDC boilers are usually less than 2 Million BTU/hr
- **Green Chips can compost, generating heat or get moldy**
  - Must be managed—bins emptied in summer

# 3 BIOMASS FUELS TO CONSIDER

## *Volume per Ton*

**PELLETS**

**50 cubic feet per Ton**

(Delivery: Blown into silo)

**PDCs**

**133 cubic feet per Ton**

(Delivery: Blown into bin)

**GREEN  
CHIPS**

**83 cubic feet per Ton**

(Delivery: Dumped into bin)

Calculations use HHV energy content of hardwood burned at 84% Efficiency

# 3 BIOMASS FUELS TO CONSIDER

## *Net (burned) Heat Content of Fuel*

**PELLETS**

**120.5 Gal Oil per Ton**

13.370 Million BTU per Ton

**PDCs**

**93.5 Gal Oil per Ton**

10.392 Million BTU per Ton

**GREEN  
CHIPS**

**66 Gal Oil per Ton**

7.335 Million BTU per Ton

Calculations use HHV energy content of hardwood burned at 84% Efficiency

# EXAMPLE:

## *To Offset 30,000 Gallons of Oil ...*

### PELLETS

#### Need 249 Tons

Total Biomass Boiler Output: 1.3 Million BTU  
Storage: 28 ton steel silo 9 fillings

### PDCs

#### Need 321 Tons

Total Biomass Boiler Output: 1.3 Million BTU  
Storage: 23 ton bin (Min) w/3100 cu ft  
14 fillings using 15 ton truck

### GREEN CHIPS

#### Need 486 Tons

Total Biomass Boiler Output: 1.75 Million BTU  
Storage: 41 ton bin (Min) w/4000 cu ft  
20 fillings using 25 ton truck

Calculations use HHV energy content of hardwood burned at 84% Efficiency

# 3 BIOMASS FUELS TO CONSIDER

## Net Cost of Delivered Fuels.....\$ per Million BTU

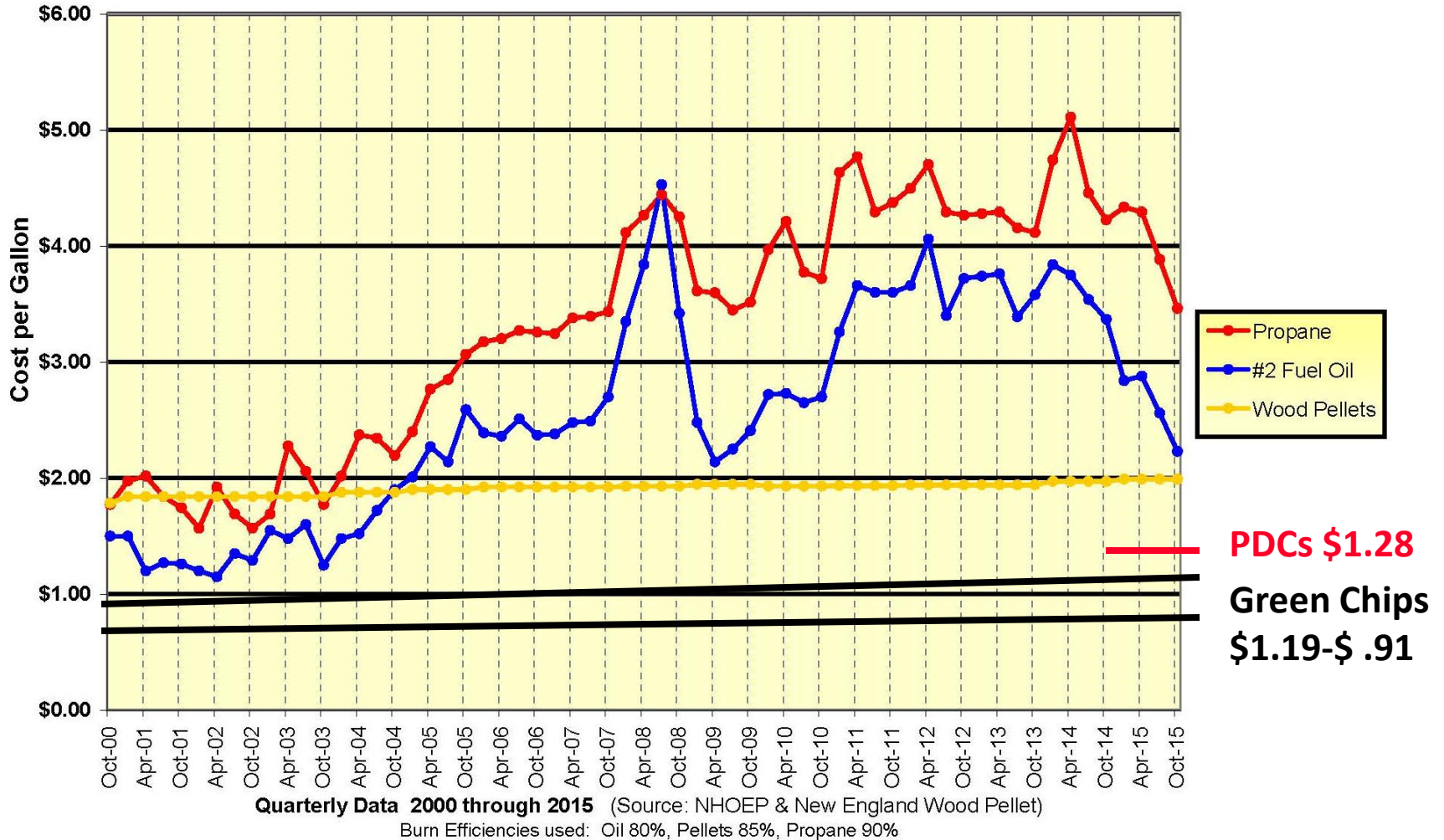
	Propane at \$2.75/gal = \$35.95
	Oil at \$3.00/gal = \$27.02
	Propane at \$2.00/gal = 26.14
	Oil at \$2.50/gal = \$22.52
	Propane at \$1.50/gal = \$19.61
	Oil at \$2.00/gal = \$18.02
<b>PELLETS</b>	...at \$240/ton = \$17.95
	Oil at \$1.50/gal = \$13.59
	Propane at \$1.00/gal = \$13.07
<b>PDCs</b>	...at \$120/ton = \$11.55
	...at \$75/ton = \$10.22
<b>GREEN CHIPS</b>	Oil at \$1.00/gal = \$9.06
	...at \$60/ton = \$8.18



# HISTORICAL FUEL PRICES FOR OIL Propane or BIOMASS:

## 15 Years of Equalized Prices for Fuel Oil, Propane and Wood Pellets

(The net heat values of Propane & Pellets have been equalized to have the same net heat value as a gallon of fuel oil)



All prices noted in Net Oil Price Per Gallon Equivalents

### 3 BIOMASS FUELS TO CONSIDER

*Fuel Cost in Oil Equivalent with THERMAL RECs*

**PELLETS**

Costs the same as \$1.51/Gal Oil

**PDCs**

Costs the same as \$ .80/Gal Oil

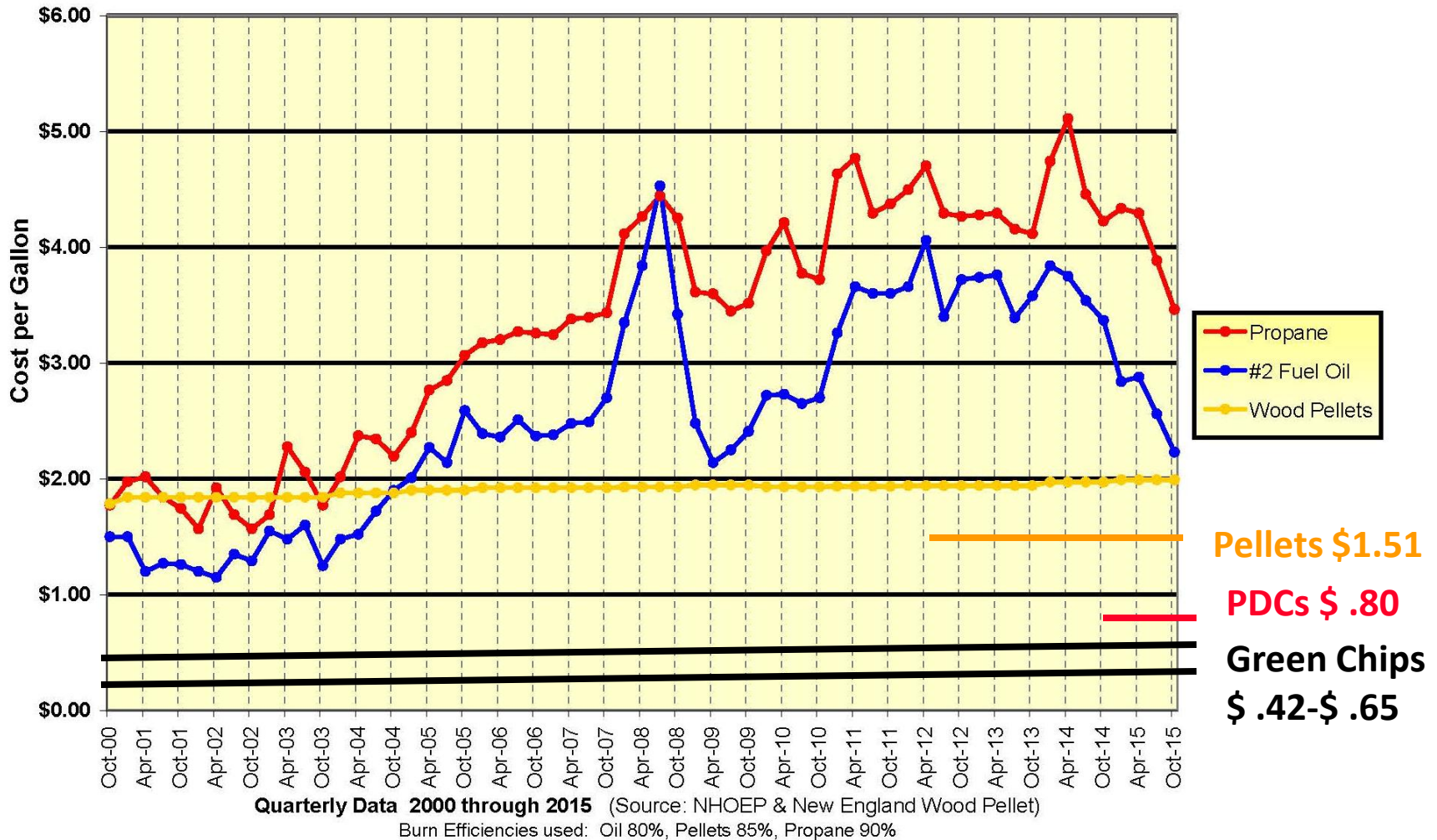
**GREEN  
CHIPS**

Costs the same as \$ .42 to \$ .65/Gal

# FUEL PRICES: BIOMASS With Thermal RECs!!

## 15 Years of Equalized Prices for Fuel Oil, Propane and Wood Pellets

(The net heat values of Propane & Pellets have been equalized to have the same net heat value as a gallon of fuel oil)



**All prices noted in Net Oil Price Per Gallon Equivalents**

***PART 2:***

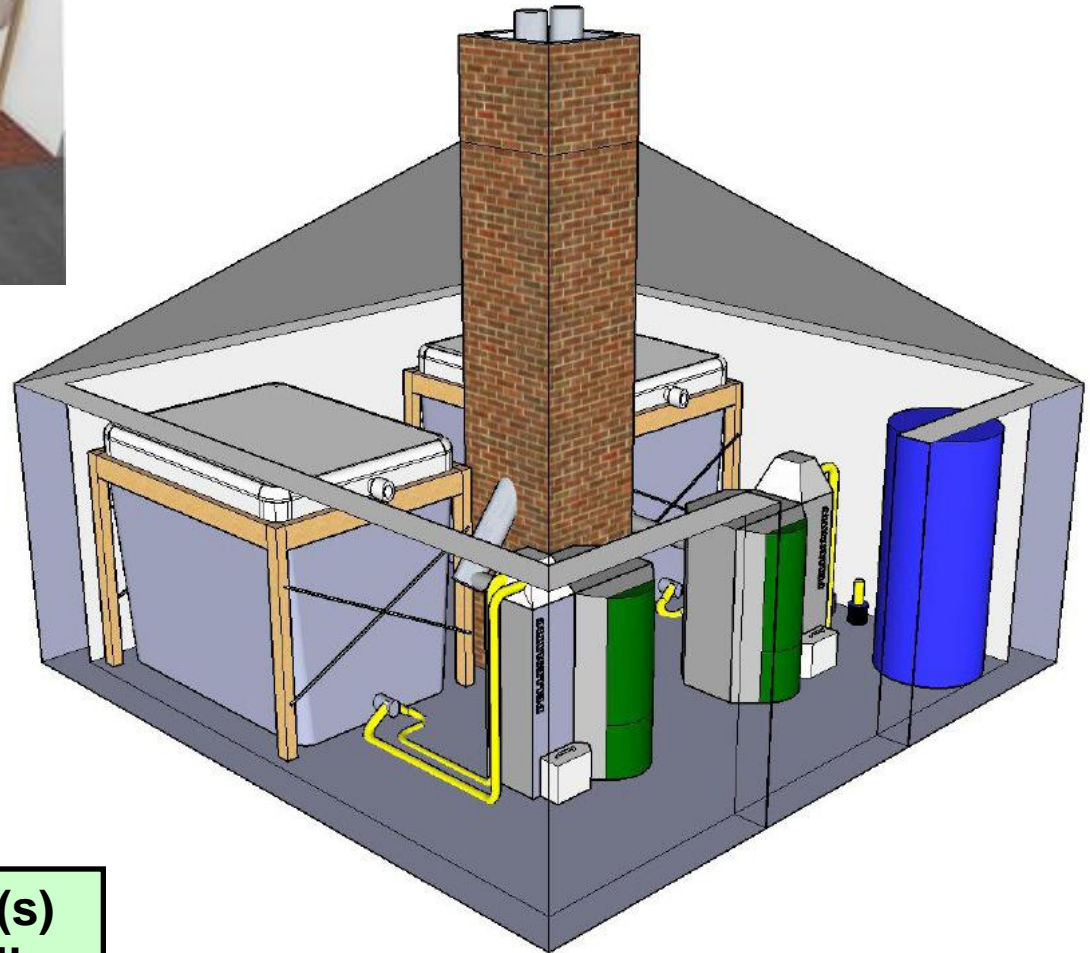
***Biomass***

***Heating Systems***



**A Few Basic  
Biomass Boiler System Designs**

# PELLETS



**Interior Pellet Storage Bag(s)  
with Pneumatic Feed to Boiler**

# Pneumatic Pellet delivery trucks—Quick & Easy



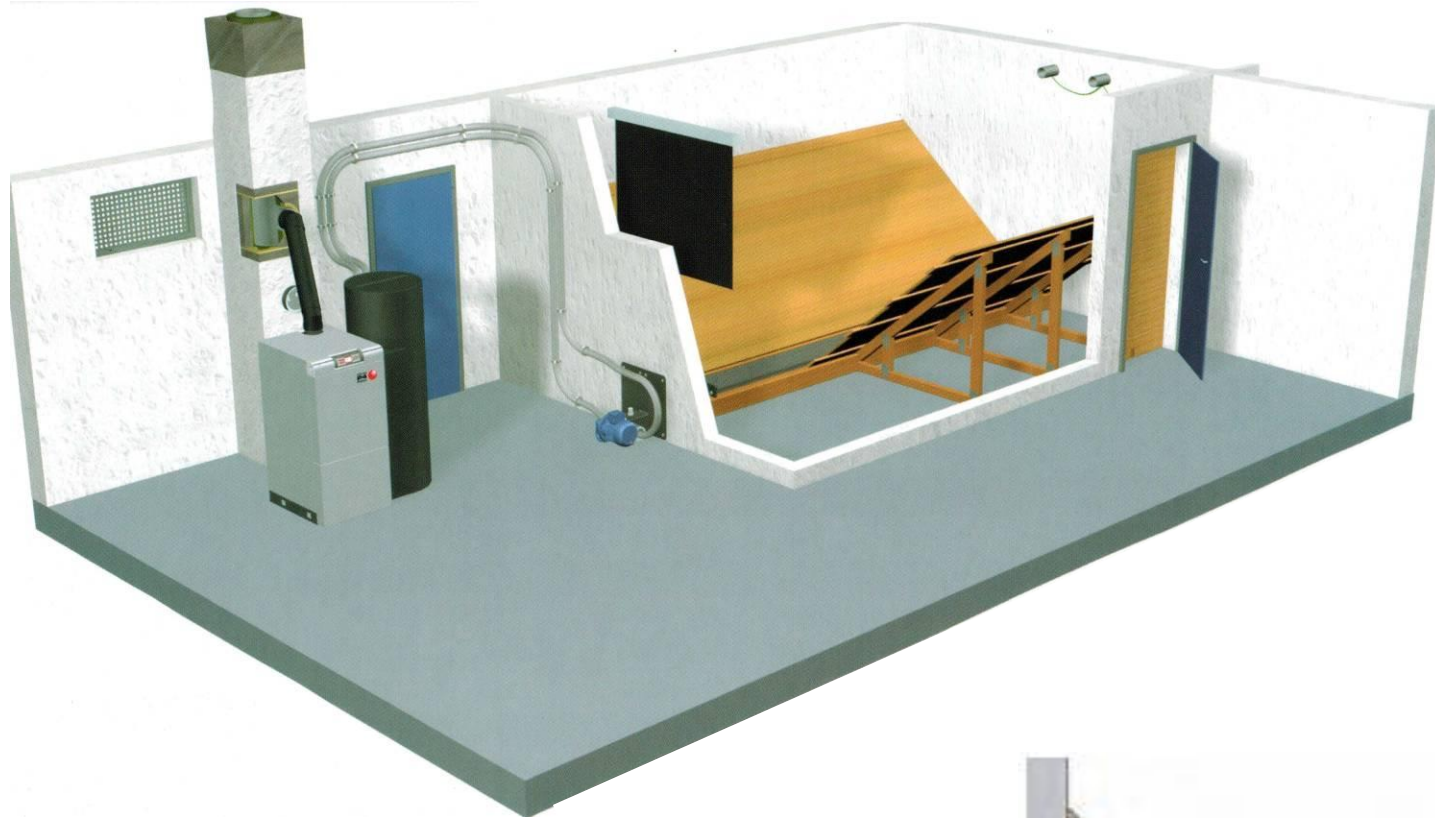
**15 ton tanker**



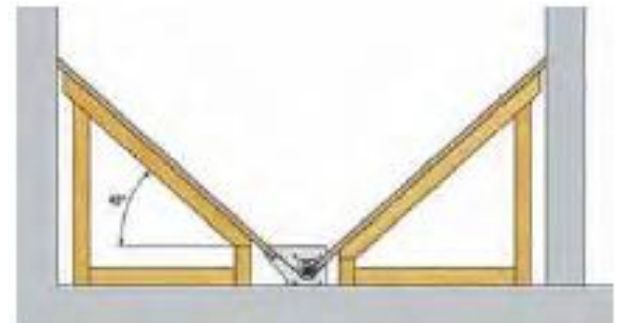
**30 Ton Trailer**



# PELLETS



**Interior Pellet Storage Bin  
with Augur  
and Pneumatic Feed to Boiler**





# PELLETS



**Exterior Pellet Storage Silo  
with Pneumatic Feed to Boiler**



# PELLETS

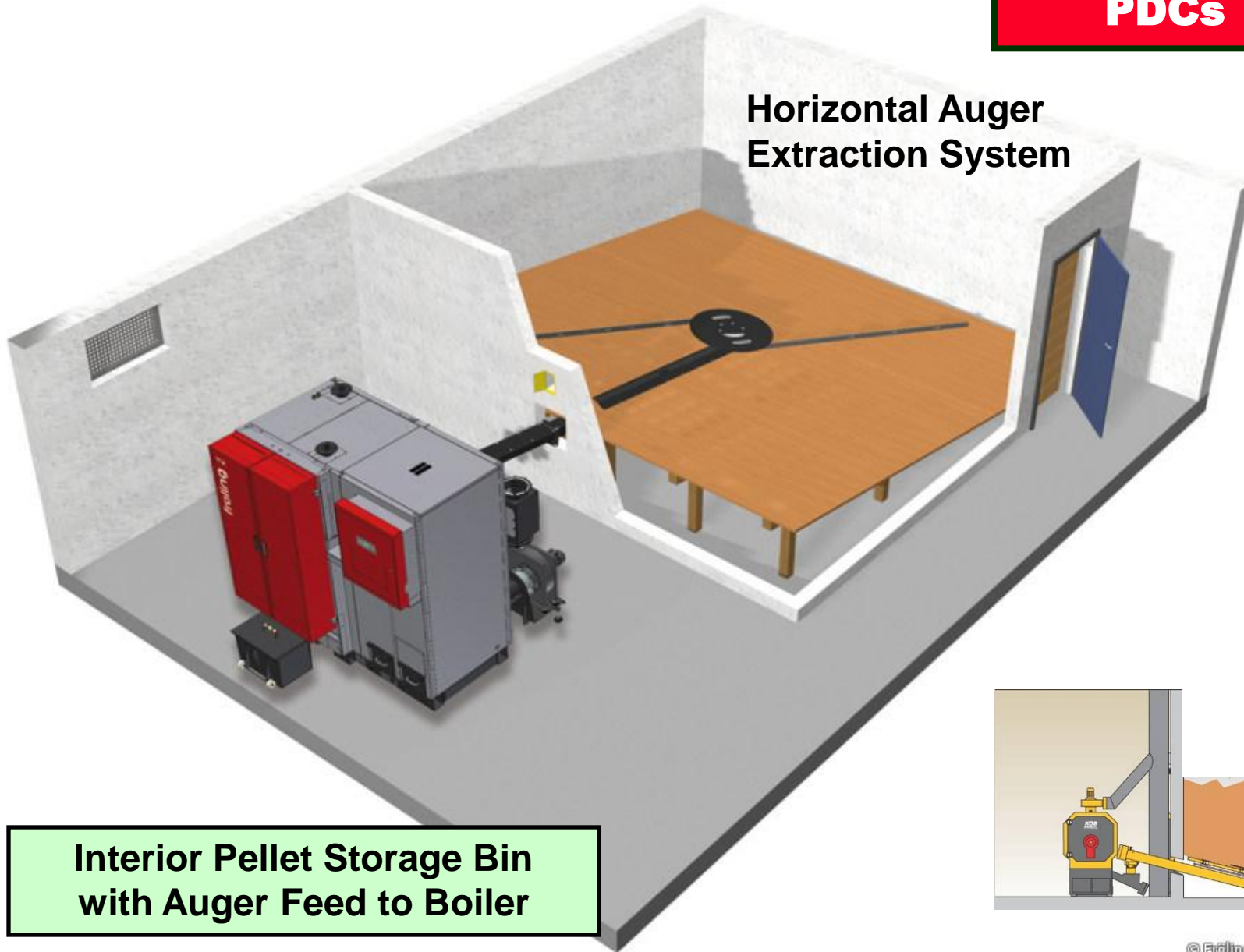


**Exterior Pellet Storage Silo  
with Auger Feed to Boiler**

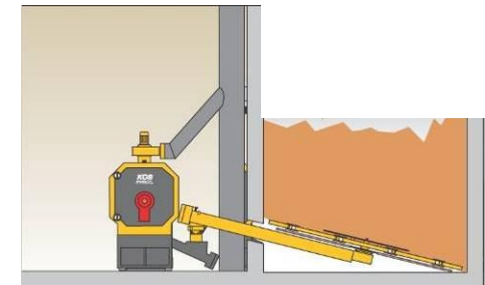


**PDCs**

**Horizontal Auger  
Extraction System**



**Interior Pellet Storage Bin  
with Auger Feed to Boiler**

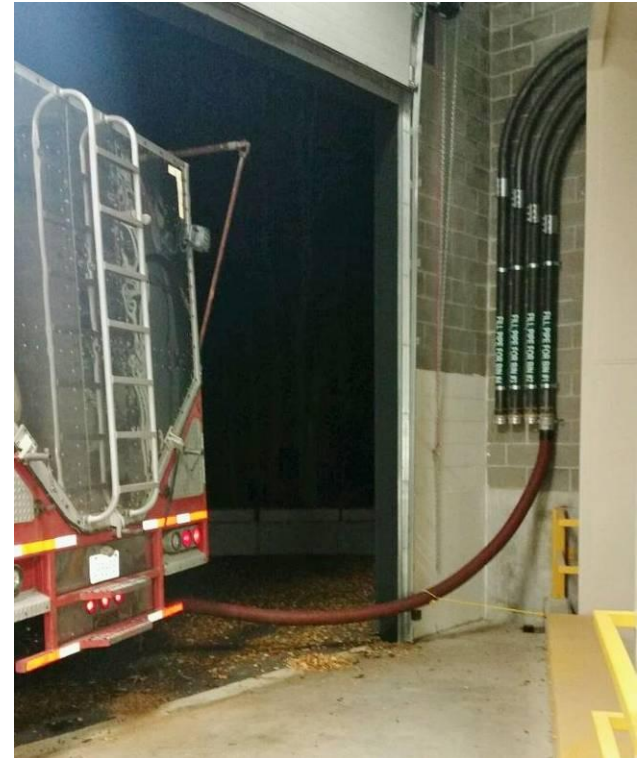


© Fröling

# *Our New Biomass Fuel:*

**PDCs**

Made at our facility in Peterborough



Delivered in our Box Truck and *BLOWN* into customer storage bins

# DESIGN PARAMETERS for PDCs

*For 20,000 to 70,000 Gallons per year Consumption*

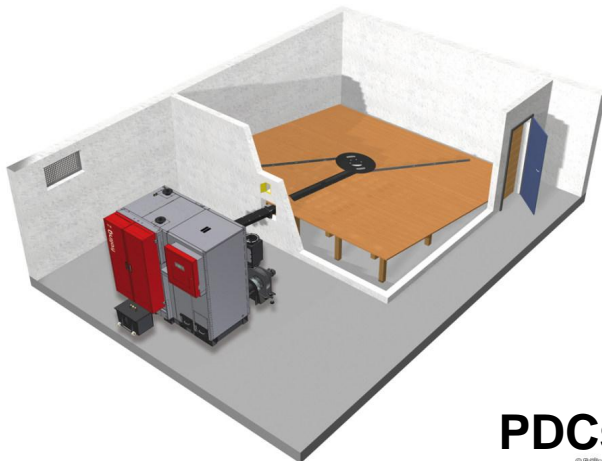
Storage Bin: Interior Sweeper Arm Type:

15, 23 or 34 tons each (Min/Max)      144/225/324 sq ft

- Each Bin supplies one or two Boilers
- Boilers are direct fed with rigid auger from Bin
- Bin must be close to Boiler (back to back)
- Boiler and Bin also able to handle pellets (Dual Fuel)
- New building often needed due to larger footprint

# HIGH MOWING SCHOOL Wilton, NH

**PDCs**



**PDCs are blown into the silos from our blower truck**

# HIGH MOWING SCHOOL Wilton, NH

**PDCs**

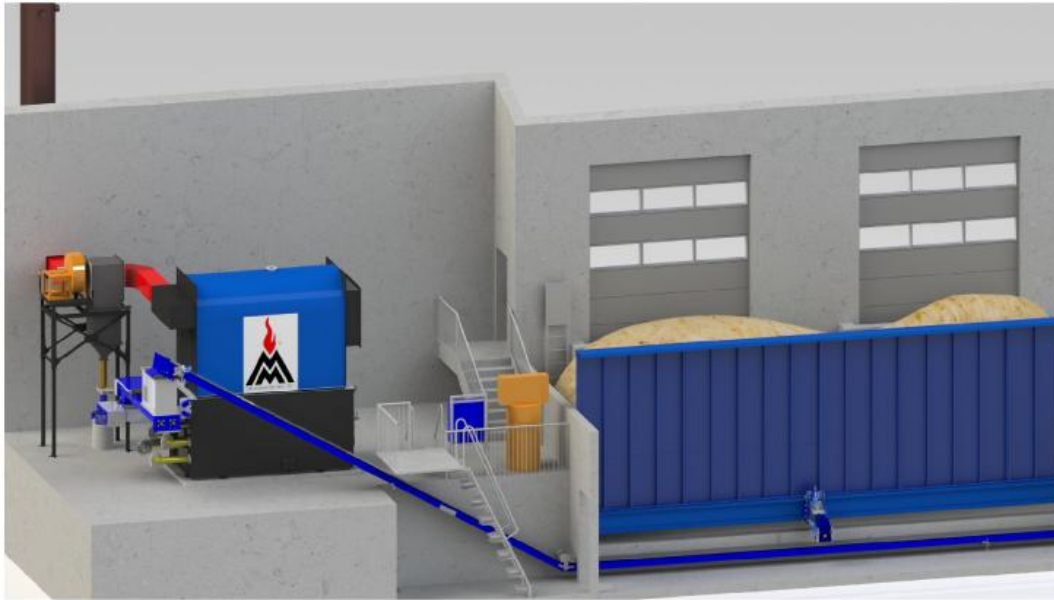


2 Froling TX-150 Boilers = 1 Million BTU/hr  
Propane Back up = 1.5 million BTU/hr



9 Building District Heating System  
with Central Biomass Boiler Building  
Prior fuel use: 30,000 Gal Oil

# GREEN CHIPS



**Shown: A Typical  
Messersmith System**





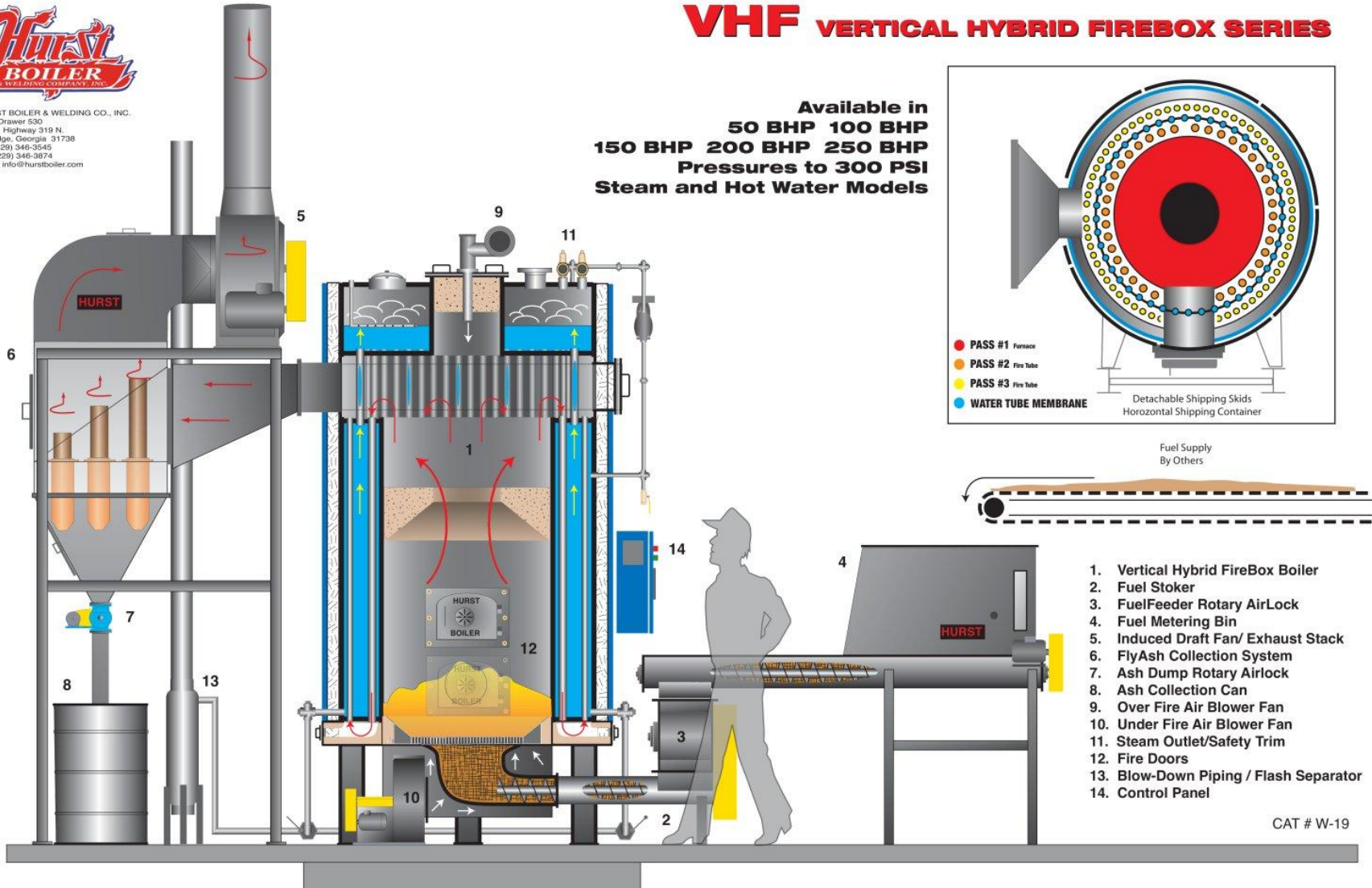
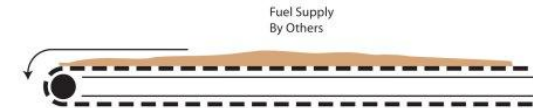
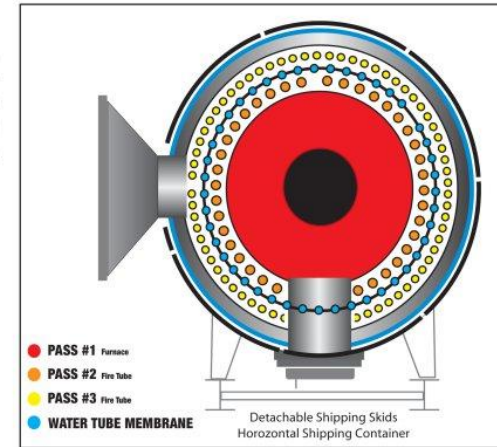
# GREEN CHIPS



HURST BOILER & WELDING CO., INC.  
 P. O. Drawer 530  
 21971 Highway 319 N.  
 Coolidge, Georgia 31738  
 Tel. (229) 346-3545  
 Fax. (229) 346-3974  
 email: info@hurstboiler.com

## VHF VERTICAL HYBRID FIREBOX SERIES

Available in  
**50 BHP 100 BHP**  
**150 BHP 200 BHP 250 BHP**  
 Pressures to 300 PSI  
 Steam and Hot Water Models

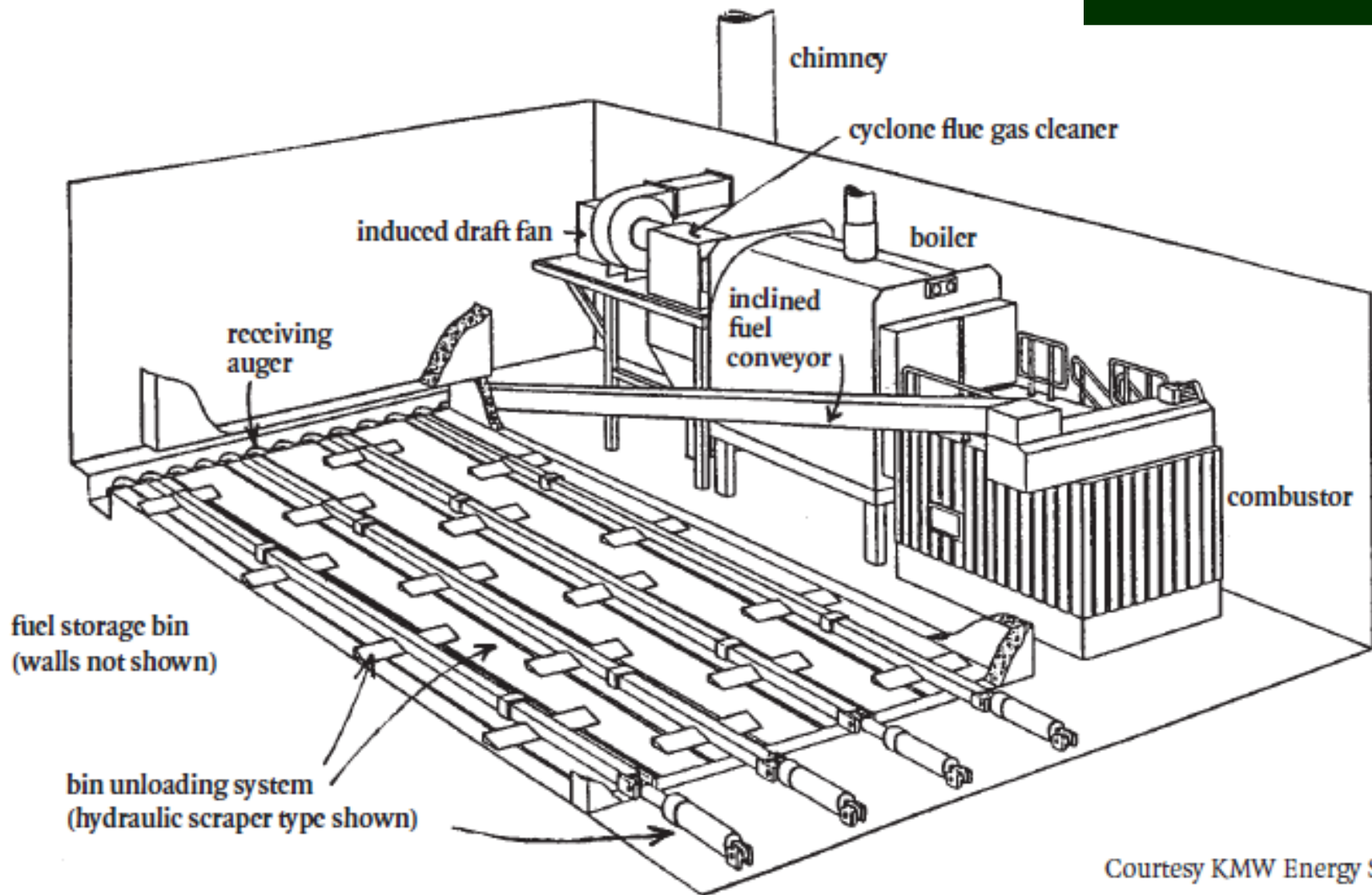


1. Vertical Hybrid FireBox Boiler
2. Fuel Stoker
3. FuelFeeder Rotary AirLock
4. Fuel Metering Bin
5. Induced Draft Fan/ Exhaust Stack
6. FlyAsh Collection System
7. Ash Dump Rotary Airlock
8. Ash Collection Can
9. Over Fire Air Blower Fan
10. Under Fire Air Blower Fan
11. Steam Outlet/Safety Trim
12. Fire Doors
13. Blow-Down Piping / Flash Separator
14. Control Panel

CAT # W-19

# GREEN CHIPS

Figure 3.1  
A Typical Biomass System



Courtesy KMW Energy Systems

# Photo of Green Chip Delivery Truck (Live

**GREEN  
CHIPS**



# Example: Hanover High School Green Wood Chip Boiler System

5 Million BTU Max Output

**GREEN  
CHIPS**



Example: Hanover High School  
Green Wood Chip Boiler System



A Cyclone is often required to remove particulates from the exhaust.



**GREEN  
CHIPS**

SCHEUCH ESP



In some cases an ESP is required in the exhaust stream (Electrostatic Precipitator)

# **DESIGN PARAMETERS for Green Chips**

*For over 40,000 Gallons per year Consumption*

**Interior Bin: 37 tons minimum (400 sq ft )**

**Design: Live Floor or Rake / Auger & conveyors**

- Bin must be fairly close Boiler so conveyor system can get the chips up to the boiler
- Typically installed in new boiler room/house due to large footprint
- Usually employs one large boiler (100% Design Load)
- Boilers are fed by conveyors, pushers & augers

***PART 3:***

***Sizing for  
Financial Viability***

## *When to switch to Biomass?*

**PELLETS**

**PDCs**

**GREEN  
CHIPS**

- ☑ **Oil Boilers need to be replaced**
- ☑ **Oil Tank Inspection Results need repairs or replacement**
- ☑ **Green Initiative (Sets Green Example for Students and the Community)**
- ☑ **New Addition / New Building**
- ☑ **Performance Contract**



# *Design Criteria*

**PELLETS**

**PDCs**

**GREEN  
CHIPS**

- ☑ **How much fuel is consumed each year? (3-5 yr avg)**
- ☑ **What conservation steps reduce the heat load?**
- ☑ **Are other buildings close that could be in a District system?**
- ☑ **What physical constraints do the property present?**
- ☑ **Are other issues forcing a need to replace current equipment?**

## *Issues & Challenges of Conversion*

### **PELLETS**

### **PDCs**

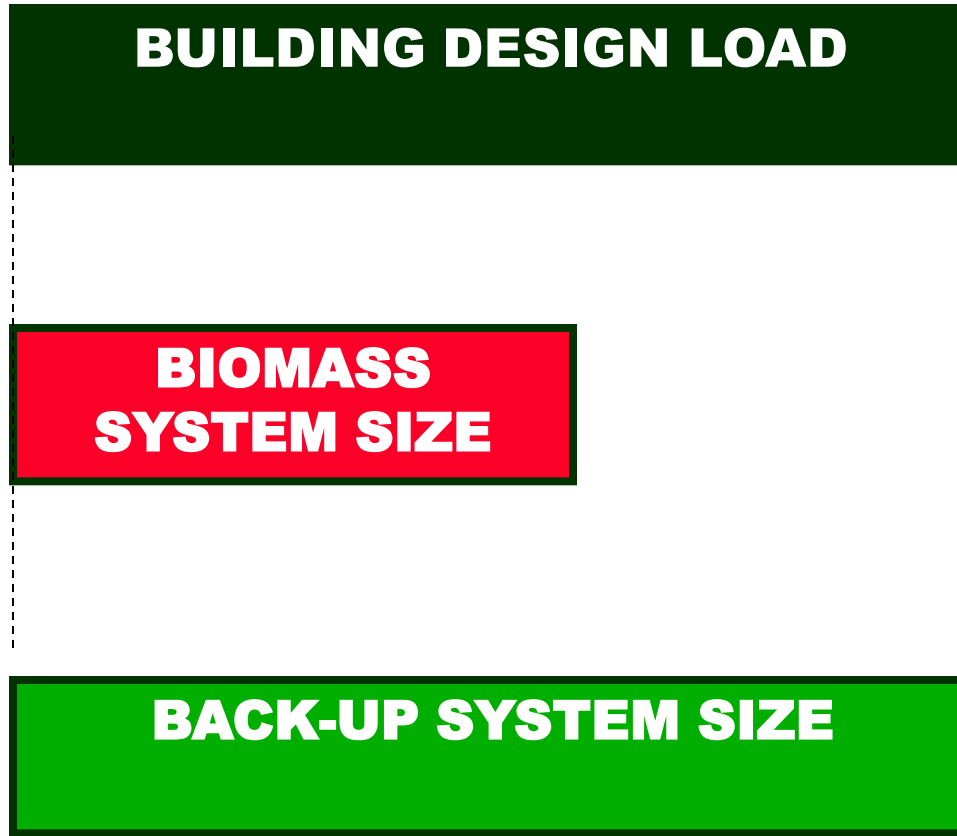
### **GREEN CHIPS**

- ☑ **Boiler room too small**
- ☑ **New Boiler House is necessary**
- ☑ **Difficulty locating fuel storage silo/bin near boiler**
- ☑ **Difficult access to silo/bin for Fuel Delivery Truck**
- ☑ **Steam Heat (Convert to FHW?)**
- ☑ **Availability of Natural Gas!**

**PELLETS**

**PDCs**

## *Don't Oversize the System*



**Size the Biomass System to be 65% to 75% of Design Load...**

**And cover 90% to 95% of annual heat needs.**

**PELLETS**

**PDCs**

*Don't Oversize the System!*

**AVERAGE ANNUAL  
FUEL DEMAND**

**BIOMASS FUEL USED**

**BACK-UP SYSTEM  
FUEL USED**

**Smaller Boiler  
Systems Cost  
Less.**

**An average of  
only 7 days  
per year get  
close to  
Design Load.**

**GREEN  
CHIPS**

*For BIG Fuel Users*

**BUILDING DESIGN LOAD**

**BIOMASS SYSTEM SIZE**

**BACK-UP SYSTEM SIZE**

**Size the Biomass  
System to be  
100% of Design  
Load...**

# **GREEN CHIPS**

*For BIG Fuel Users*

**AVERAGE ANNUAL  
FUEL DEMAND**

**BIOMASS FUEL USED**

**BACK-UP SYSTEM  
FUEL USED**



**And cover 80% of  
annual heating  
needs.**

*WHY?*

**When loads are too small  
these systems are  
turned off:**

**Start Up in October  
& Turn Off in March**

# The 95% vs 80% Coverage Dilemma

*If you are burning 50,000 gallons of oil per year...*

**PDCs**

**GREEN  
CHIPS**

**System Cost Estimate:**

**\$350,000**

**\$500,000**

**Net Average Oil offset:**

95% or 47,500 Gal

80% or 40,000 Gal

**Average Biomass use:**

507 tons per year

605 tons per year

**Biomass Cost:**

at \$120/Ton = \$60,840

at \$60/Ton = \$36,300

**Average Thermal RECs:**

1542 @ \$15 = \$23,130

1542 @ \$15 = \$23,130

**Net Average Oil Use:**

2,500 gallons

10,000 gallons

**Net Average Oil Cost:**

@ \$3.00 = \$7,500

@ \$3.00 = \$30,000

**TOTAL Average  
Annual Fuel Cost:**

**\$45,210**

**\$43,170**

At \$40 a ton for Green Chips...

Fuel costs cut by \$12,100

# *Economics of a Biomass Conversion*

**PELLETS**

**PDCs**

**GREEN  
CHIPS**

**A simple economic analysis is tempting:**

**Total System Cost**

*Divided by*

**Projected Average Annual Savings**

**HOWEVER: Other important  
factors may be pivotal.**

- Buried Oil Tank is failing
- Existing Oil Boilers need replacement
- Energy Conservation Measures planned
- New Addition is being planned
- Switching from Steam to FHW



# ***Making the Case for a Biomass System***

## **ROI and “Payback” models don’t tell the Whole Story!**

- **A more realistic method is costing out “Alternate Futures”**
  - PLAN A: Stick with Oil—Replace oil boiler in year X. Replace buried oil tank. Upgrade other components. + 10 Yrs Fuel Costs
  - PLAN B: Convert to wood pellet boiler system. Remove buried oil tank. Back up with Propane boilers. + 10 Yrs Fuel Costs
  - PLAN C: Convert to PDC boiler system + 10 Yrs Fuel Costs
  - PLAN D: Convert to Green Chip boiler system + 10 Yrs Fuel Costs
- **Include Rebates, RECs, Grants, etc... in Each PLAN**
- **Include 10 to 20 years of projected future fuel costs in each PLAN**
  - Agree upon reasonable future fuel prices in projections (\$3 Oil?)
  - Keep fuel costs flat over the 10 to 20 year period

# ***NH Pellet Boiler 30% Rebate***

**PELLETS**

**PDCs**

- **Rebate comes from NHPUC**
- **Wood Pellet systems ONLY**
- **Cap of \$50,000 (+ \$5,000 max for Buffer Tank)**
- **Apply in advance > Funds earmarked for you.**
  - **Funds paid out when project is complete**
- **Best to apply before a public vote**
- **Must use recognized equipment and trained installers**

# NH Thermal RECs

(Renewable Energy Credits)

**PELLETS**

**PDCs**

**GREEN  
CHIPS**

- T-RECs available for any Biomass boiler system installed after January 1, 2013
- Must have site approved by NHPUC
- **Pellets get approximately 4 T-RECs per ton**
  - **PDCs: 3/ton**      Green Chips 2/ton
  - Generally: .0325 RECs per Offset gallon of Oil
- **Requires Monitoring Equipment**
  - BTU Meter & Data Accumulator
- **Requires Qualified Verification**
- **Sell T-RECs in NEPOOL System Directly or by Agent.**
  - Value varies approx \$10-\$25 each

***PART 5:***

***The Near Future  
and  
Cogeneration Options***

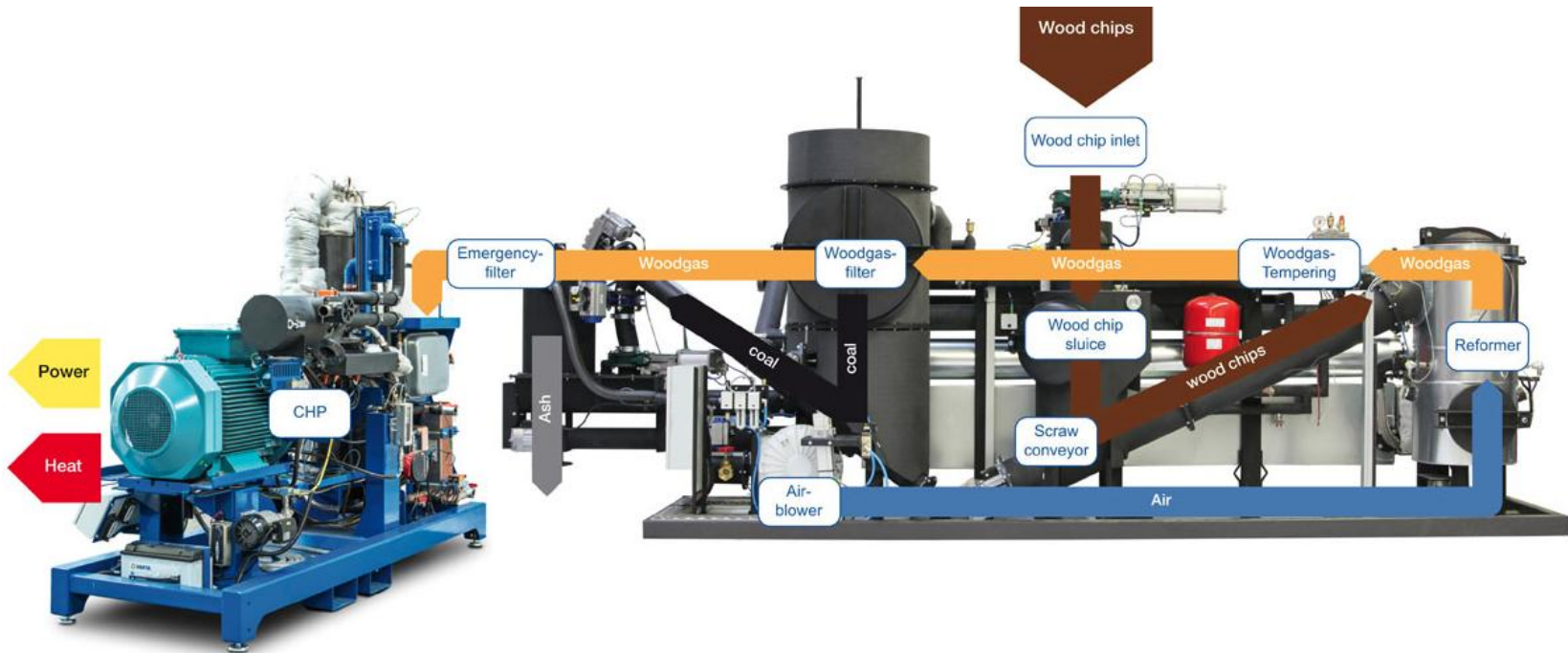
# Spanner CHP

45KW Electrical Power

108KW Thermal Power

81% overall efficiency

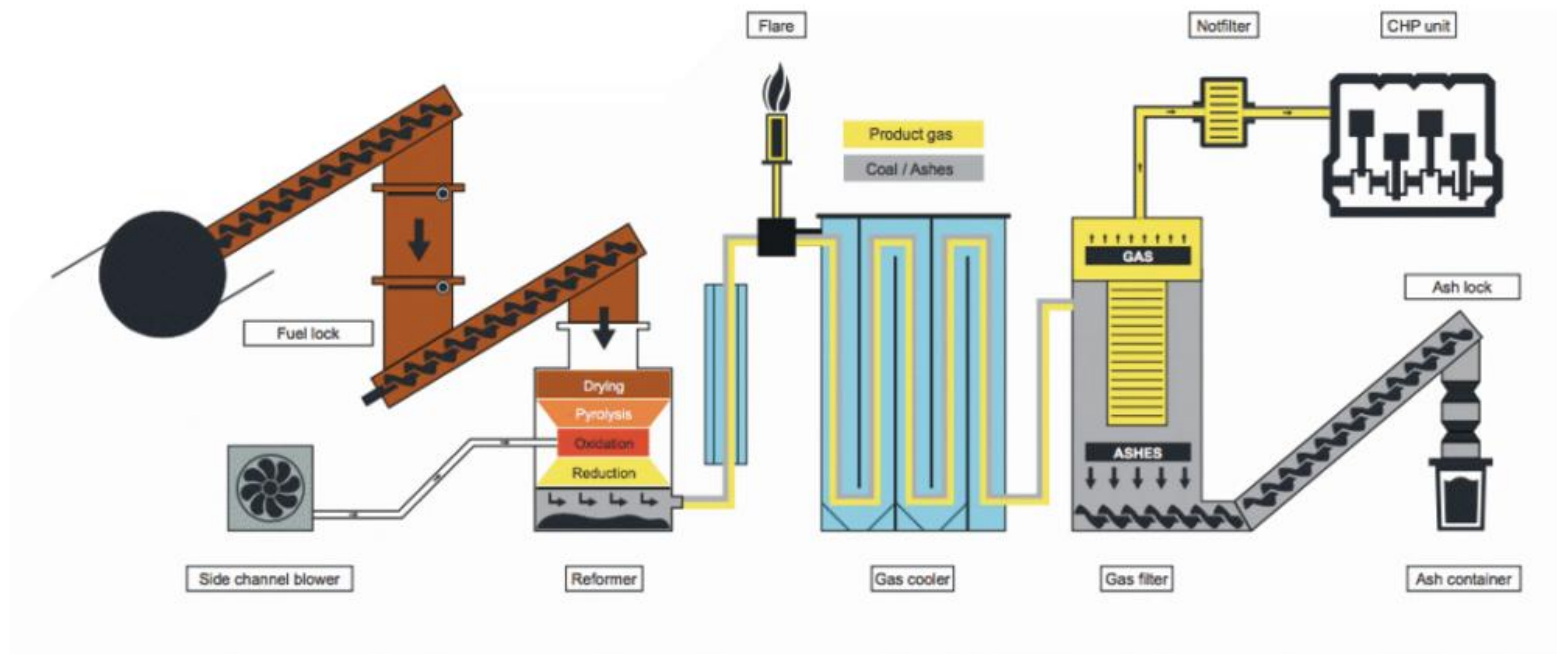
Cost installed app. \$300K



## Froeling CHP 50

**50KW Electrical Power**  
**107KW Thermal Power**  
**83% Overall Efficiency**  
**Installed Cost \$350K**





***PART 6:***

***Three Biomass***

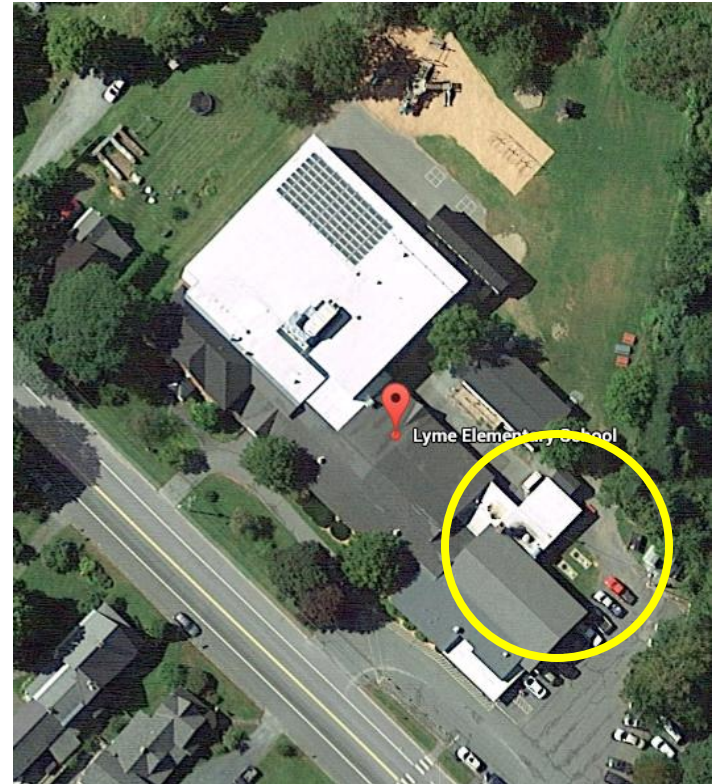
***Heating Projects***



# LYME ELEMENTARY SCHOOL

## Lyme, NH

**PELLETS**



# LYME ELEMENTARY SCHOOL

## Lyme, NH

**PELLETS**

Prior Oil Use: 10,000 Gallons/yr  
2 - 340,000 BTU boilers do 95% coverage  
28 ton Silo  
Propane back up can cover 100%



CORNISH  
ELEMENTARY SCHOOL  
Cornish, NH

**PELLETS**





CORNISH  
ELEMENTARY SCHOOL  
Cornish, NH

**PELLETS**



# Containerized Boiler Rooms



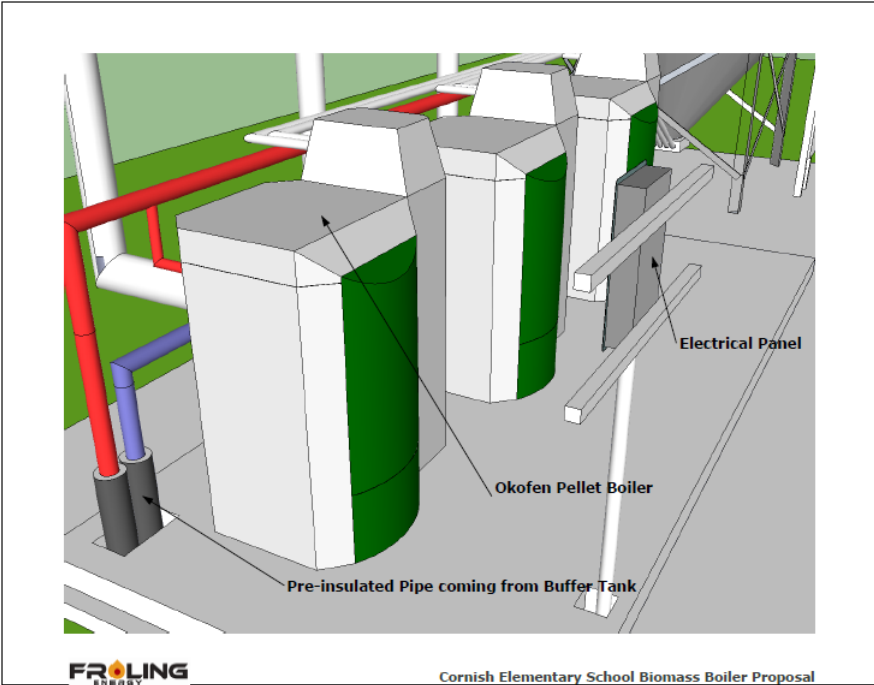
Built at our shop—dropped into place by crane



# CORNISH ELEMENTARY SCHOOL

Cornish, NH

## PELLETS





STEVENS HIGH  
SCHOOL  
Claremont, NH

**PELLETS**

**PDCs**





**FROLING**  
ENERGY  
Projects

STEVENS HIGH  
SCHOOL  
Claremont, NH

**PELLETS**

**PDCs**

Before



A large scale renovation  
was done in 2014

After



# **FROLING** ENERGY Projects

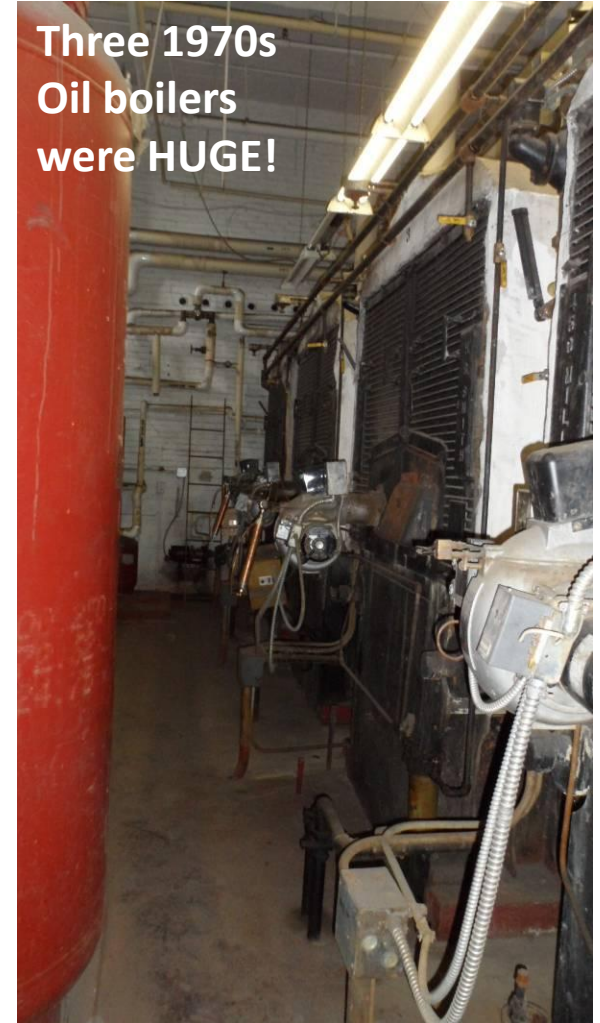
## STEVENS HIGH SCHOOL Claremont, NH

**PELLETS**

**PDCs**



Three 1970s  
Oil boilers  
were HUGE!





**PELLETS**

**PDCs**

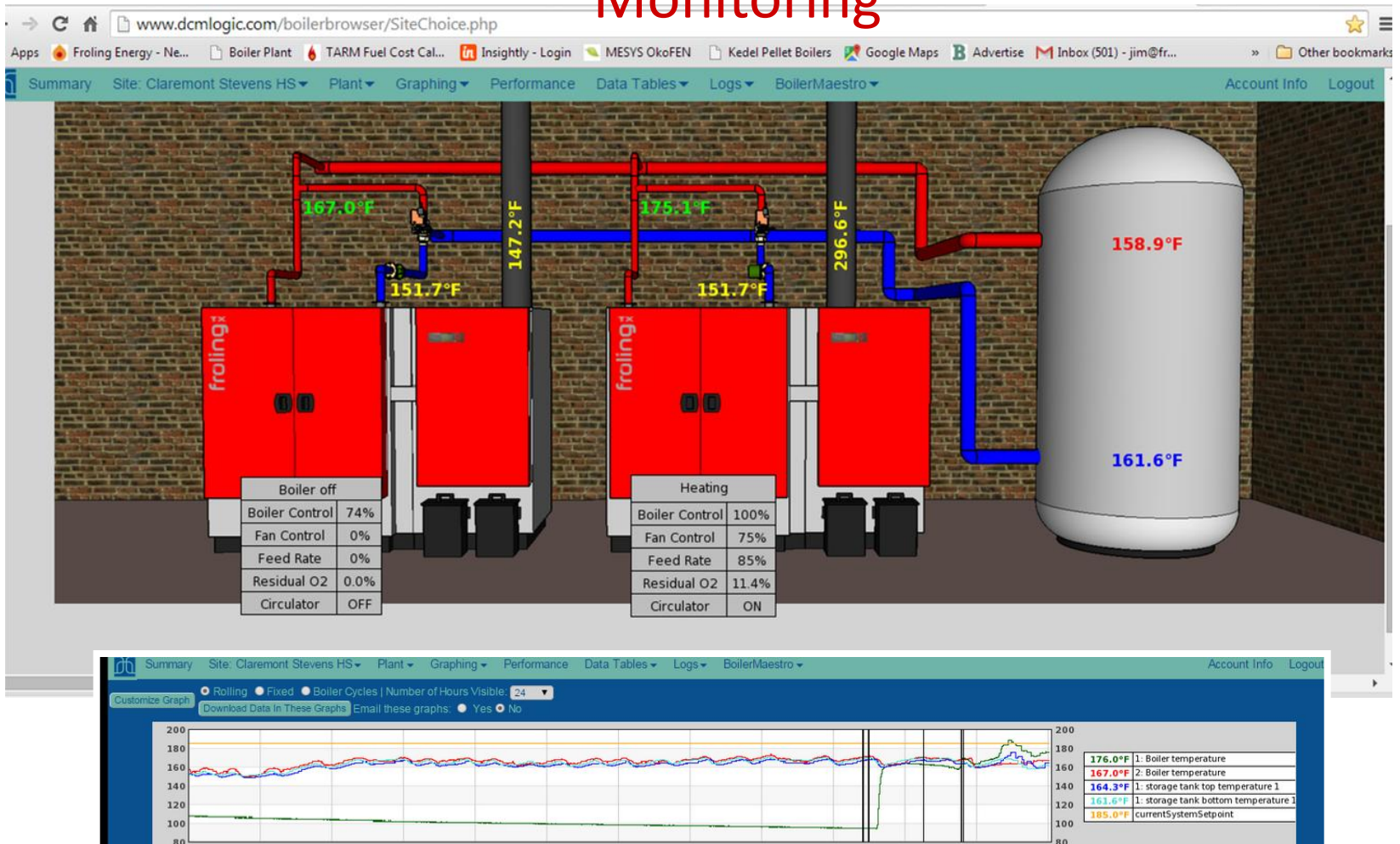
STEVENS HIGH  
SCHOOL  
Claremont, NH



2 Froling TX-150  
Pellet/PDC Boilers  
500,000 BTU/Hr Each

Steel Interior Silo can hold  
70 tons of Pellets  
Or 35 tons of PDCs





**FR****LING ENERGY**  
B I O M A S S   B O I L E R S • S E R V I C E • F U E L

*Questions?*

**HEAT LOCAL**

www.FrolingEnergy.com **FR****LING** **Wood Pellet Boilers**  
ENERGY

[Jim@FrolingEnergy.com](mailto:Jim@FrolingEnergy.com) 603-924-1001 [www.FrolingEnergy.com](http://www.FrolingEnergy.com)

# **FROLING ENERGY**

**B I O M A S S   B O I L E R S • S E R V I C E • F U E L**

***Thank You!***



[Jim@FrolingEnergy.com](mailto:Jim@FrolingEnergy.com)

603-924-1001 [www.FrolingEnergy.com](http://www.FrolingEnergy.com)

**A 30% Rebate** is available now from the NHPUC for

# **Commercial Bulk-Fed Wood Pellet Central Heating Systems**

***(Schools & Municipal Buildings Included)***

For installation of bulk-fuel fed wood pellet boilers and furnaces of 2.5 million BTU Output or less

Provides 30% of the cost of the boilers with installation, up to a maximum of \$50,000.

Must be operational before December 18, 2013.

# **RENEWABLE ENERGY CREDITS FROM THE NHPUC**

## **FOR CLASS I THERMAL SOURCES WITH RENEWABLE THERMAL ENERGY CAPACITY GREATER THAN 150,000 BTU/HR**

- The Biomass boiler system installation must be completed with an approved energy production metering system in place
- A Registered Engineer must affirm that the installation meets the standards
- The official Application is completed, submitted and accepted by the NHPUC



# RENEWABLE ENERGY CREDITS FROM THE NHPUC

## Current Values

- For each ton of biomass (wood pellets) burned you get about 4 Thermal RECs
- Thermal RECs can be sold each year at a set rate
- We expect them to trade for between \$12 and \$25 each year
- RECS were sold for \$22 in the most recent sale

***PART 7:***

***More Biomass***

***Heating Projects***

# NORTHWEST ELEMENTARY SCHOOL

## Rutland, VT

**PELLETS**



# PUTNEY SCHOOL Putney, VT

**PELLETS**



# CANAAN ELEMENTARY Canaan, NH

**PELLETS**



# RUTLAND HIGH SCHOOL & STAFFORD TECHNICAL CENTER Rutland, VT

**PELLETS**

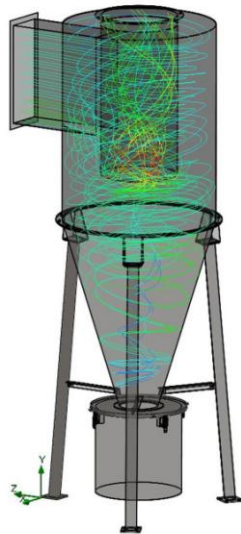
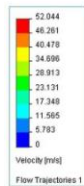


***PART 4:***

***Emissions  
Implications of  
Biomass Fuels***

# Proven Emissions Control Equipment

- **Electro Static Precipitator (ESP)**
- **Metal Mesh Filter**
- **Bag House**
- **Ceramic filter Baghouse**
- **Cyclone**





# Massachusetts Emissions Limits so you can get Grants (200,000-3,000,000BTU)

- **Sensitive Receptor Sites (Hospitals, Schools, Nursing Homes, Daycare Centers)**
- **PM 2.5 < .03 lbs/MMBTU/hr**
- **Nox < .22 lbs/MMBTU/hr**
- **CO < .18 lbs/MMBTU/hr**
- **General Sites**
- **PM 2.5 < .08 lbs/MMBTU/hr**
- **Nox < .22 lbs/MMBTU/hr**
- **CO < .18 lbs/MMBTU/hr**

# Equipment that will comply with regulations Complies in MA and NH with Pellets



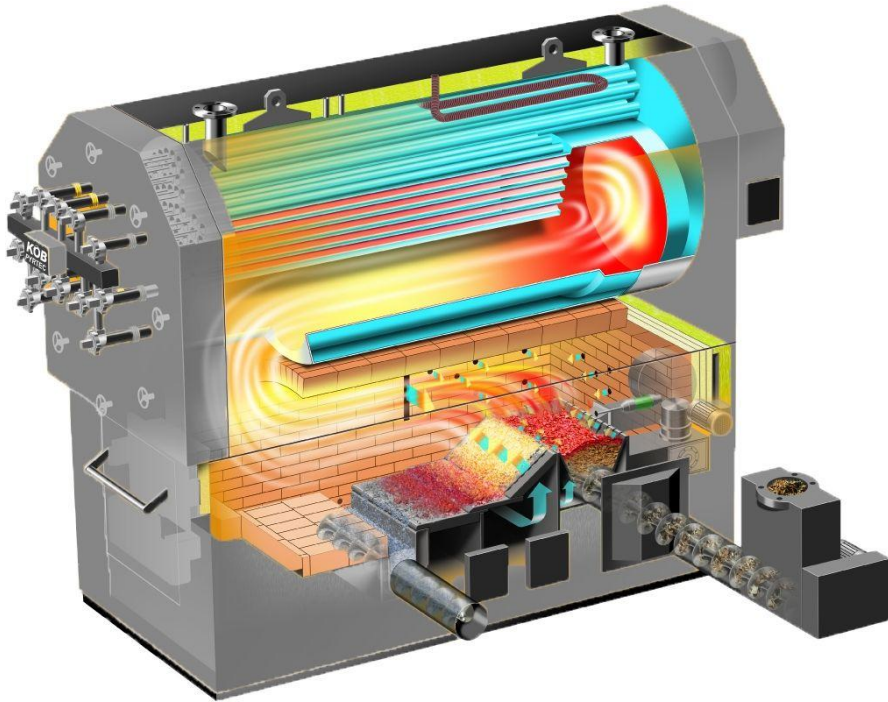
Fröling P4  
Fröling T4  
Fröling TX  
Fröling TM

Needs ESP with Chips



# Viessmann KRT and KPT Boilers Complies in MA and NH with Pellets

350MBH to 4300MBH



Needs ESP with Chips