

Tools & Lessons for Large Building Practioners

Building Energy Boston 2024



Agenda

TOOLS & LESSONS FROM:

- Passive House Design Challenge
- Embodied Carbon Challenge
- Concrete Environmental Product Declarations
- Portfolio-Level Decarbonization Planning
- Project-Level Decarbonization Planning
- "Find a Pro" BE+ Connects

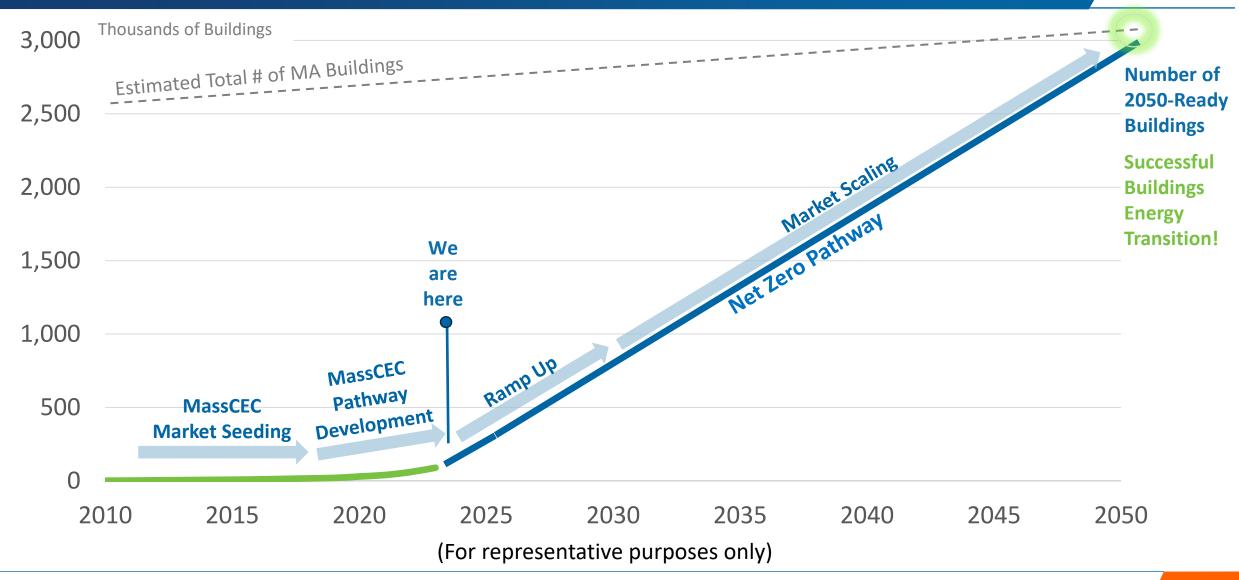


➤ Exciting News! State investment in centralizing retrofit content





Building Sector Decarbonization Scale & Trajectory

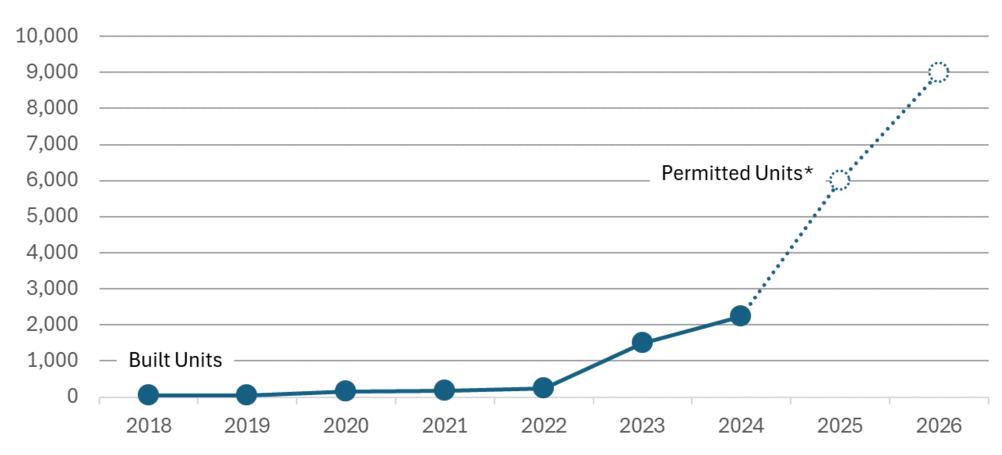






Passive House Trends in Massachusetts

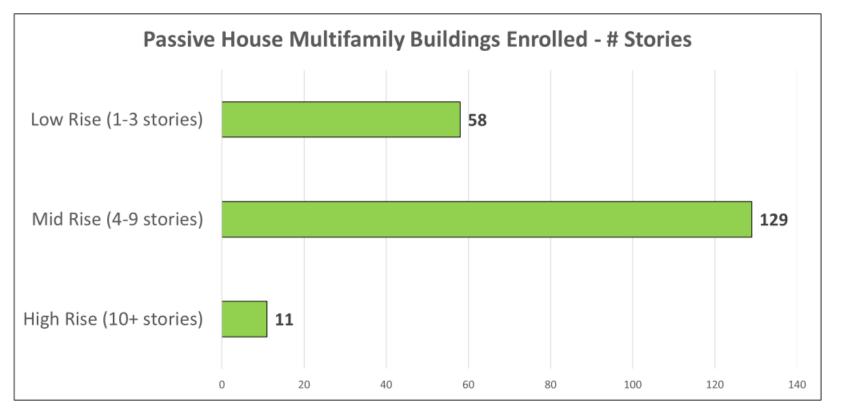
Even before the Opt-In Stretch Code Takes Effect, The Cummulative Number of Passive House Units Is Dramatically Increasing





Most Passive House Multifamily Buildings are 4-9 Stories





WE ARE MASS SAVE*:















Passive House Is Possible In All Looks and Sizes

















Tips after 8 MassCEC Passive House Multifamily Projects

Most Challenging Issues for Achieving Passive House Certification

- Whole building air tightness
- Ventilation (duct tightness, meeting flow rates, or achieving balancing)
- Laundry rooms

Tips:

- Projects with more team members with education and experience had the lowest incremental costs and best outcomes.
- If podium, talk to others who have succeeded.
- Important to require Verifier do a design review, prior to CDs
- Don't use double or single hung windows. Casement, awning or picture windows will provide passing air tightness.
- Aerosol seal ventilation ductwork.
- Require that testing and balancing contractor balance ventilation system, using flow hood/balometer.





Air Sealing Tips after 8 MassCEC Passive House Multifamily Projects

Tips:

- Mid point whole building blower door <u>critically</u> <u>important</u>; build in plenty of room
 - ✓ be extremely on top of sealing before midpoint whole building testing
 - ✓ manual sealing, with more than 1 midpoint whole building test
 - ✓ potential for reducing leaks with aid of ultrasonic wand or aerosolized air barrier before drywall
- Midpoint blower door, Verifier should be ready to do after hours/weekend, when site is shut down, especially if podium
- Pay particular attention to intentional penetrations, both to the exterior and to separately certified commercial spaces







Incremental costs trends in completed Passive House

Less Expensive Upgrade Than Most Teams Expect

- <3% before incentives
- \$3K per unit MassSave incentive offsets some of increase

Incremental Cost Increase Trends

- Ventilation
- Efforts to reduce thermal bridging
- Shading features
- Higher level of construction verification

Heating and Cooling Equipment Cost Decrease Trends

- 6 out of 8 projects have significantly lower size and cost for heating and cooling equipment
- In most cases, NO incremental cost for additional insulation
- Window premium coming way down







EMBODIED CARBON REDUCTION CHALLENGE

THE CHALLENGE: REDUCE UPFRONT CARBON OF BUILDINGS

ENTRIES DUE APRIL 3, 2024 | 5:00 PM





EMBODIED CARBON REDUCTION CHALLENGE

11

PRIZES

\$30,000 - \$50,000

20,000+

SQUARE FEET

New construction or renovation in CDs by April 3rd, 2024

TRAINING

recorded/on-demand free

1 YEAR

COMPETITION

VIEW & VOTE

People's Choice April - May

ATTEND

Boston Embodied Carbon Summit June 20th and 21st





EMBODIED CARBONREDUCTION CHALLENGE

FREE ON DEMAND TRAININGS

- "Easy" Wins for Embodied Carbon Reduction
- Embodied Carbon Tools Overview
- Embodied Carbon Case Studies

Concrete Environmental Product Declarations

READY-MIX CONCRETE PLANTS WITH EPD CAPABILITY FOR ALL MIXES

Company	# of plants	Location
Sterling Concrete	2	Oxford, Sterling
Holcim NE/Aggregate	3	Waltham
J. G. Maclellan Concrete Co	3	Lowell, Worcester, Lunenburg
Construction Service	2	Springfield, Northampton
Boston Sand and Gravel Co.	3	Boston, Rosenfield
Cape Code Ready Mix	4	Brewster, South Dennis, Sandwich
Dauphinais Concrete	3	Worcester, Norfolk (in process)
Tresca	1	(in process)
	21	
Jandris Block		

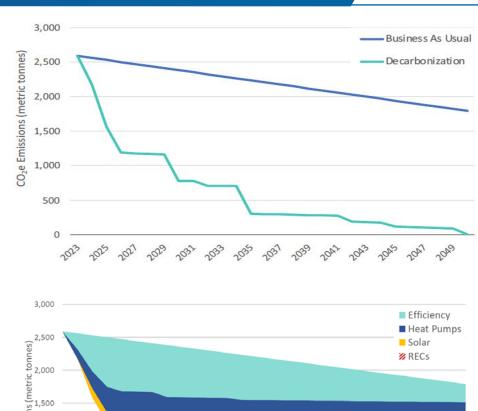




BETA: Non-Profits and Public Entities (Portfolio Roadmaps)

ROADMAPS FOR 2050-READY BUILDING PORTFOLIOS

- ➤ Decarbonization over time requires:
 - Understanding current and future emissions
 - Creating plan for emissions reductions aligned with capital needs
- ➤ With partner PowerOptions, BETA: NP provides individual building and building portfolio roadmaps, including:
 - Efficiency
 - Electrification, and
 - On- and offsite renewables
- ➤ To-date, PowerOptions has completed **22** portfolio roadmaps covering over **80** buildings, including a large public school district and the Boston YMCA



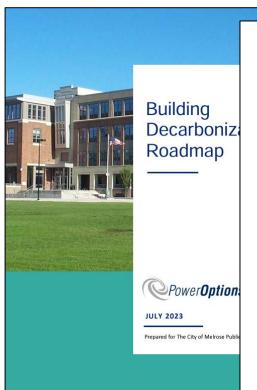






BETA: Non-Profit Roadmaps

COMMUNICATING THE PLAN



Roadmap Timeline

The overarching roadmap timeline is shown below for the City of Melrose's ten build

Building 1: Beebe Elementary School Building 2: Franklin Early Childhood Center Building 3: Hoover Elementary School

Building 4: Horace Mann Elementary School Building 5: Lincoln Elementary School

Building 6: Melrose High School Building 7: Melrose Memorial M **Building 8:** Ripley Elementary Sch Building 9: Roosevelt Elementary Building 10: Winthrop Elementa

· Energy efficiency audit (all buildings)

- Reassess heating setpoints and equipment schedules (all buildings) . Continue to reduce lighting and plug loads (all buildings)

- Undate or replace outdated building management systems (Buildings 2-7 & 9-10) • Implement building management system (Ruildings 1 & 8)
- Consider additional air sealing and insulation upgrades (Buildings 2-6 & 8-10)

• Replace natural gas water heaters with heat pump water heaters (Buildings 5 & 9 • Installation of heat pumps (Buildings 2, 3 & 5)

- . Installation of on-site solar (Buildings 1, 2, & 5)
- Upgrade windows (Buildings 1 & 2)

. Installation of heat pumps (Building 9) • Replace natural gas water heater with heat pump water heater (Building 7)

• Upgrade windows (Buildings 4-6)

..Continued on next page.

Energy Efficiency

Energy efficiency (EE) refers to any upgrade to a building that reduces energy usage an costs. Because energy efficiency projects are cost-effective today, our roadma prioritizing it early in the roadmap to capitalize on energy savings for the remainder of

Energy Efficiency II

Year 1 Savings: \$

Pavback: 7 ve

Investment: \$7.5m | Inces

Annual Savings after Com

Based on one year of utility bills, the BETTER tool recommends at least the following efficiency projects:

· Reassess heating setpoints and equipment

- System (BMS) (Buildings 2-7 & 9-10) Implement BMS (Buildings 1 & 8)
- schedules within existing Building Management · Retro-commission existing BMS and confirm it is
- working as installed and programmed in 2014 · Improve building envelopes and pursue additional air sealing (Buildings 2-6, & 8-10)
- · Continue to reduce lighting and plug loads (all
- Upgrade windows (Buildings 1-2, 4-6, & 7-10)

Massachusetts offers strong incentives for commercial customers to implement certa efficiency projects. As a result, the up-front cost of efficiency projects is reduced by 5 the payback period is about 7 years. Relative to operating "business as usual," the C will save about \$550,000 annually on energy costs by implementing efficiency projects



Electrification

After the buildings have been made as efficient as possible, the next step is to elecfuel equipment by converting space and water heating equipment to high-efficience cooking ranges to induction ranges.

Heat pumps (HP) are an efficient all-electric solution for a building's space heating a Heat pumps work similarly to an air conditioner, but they are more efficient and prov winter by operating in reverse. In contrast to fossil fuel heating equipment that has a 95%, heat pumps have an efficiency ranging from 250% to 400%, meaning they prod than is put into them. The two primary types are air-source heat pumps and gro pumps. Air-source heat pumps transfer heat to and from the outside air, whereas gre pumps, often referred to as geothermal heat pumps, transfer heat to or from the cool a building. Ground-source heat pumps are extremely efficient—even more so that pumps—because the temperatures deep in the earth are constant year-round.

The ten buildings currently utilize natural gas boilers for space heating. Our recoi replace these systems with ground-source heat pumps (GSHP) at Melrose Veterans School and Melrose High School, and Variable Refrigerant Flow (VRF) heat numps buildings. VRFs are advanced heat pumps that can provide both heating and cooling to different parts of the building, and ductwork is not required in the buildings. We s two buildings due to their large size, which provides better economics for GS recommend starting these electrification projects around 2025 to maximize the ren



Financial Impact

After incentives, the total investment required to execute this roadmap is estimated at \$9 million. Of the possible ways to decarbonize the City of Melrose's buildings, we believe this is the most costeffective way. Depending on future energy prices, the City of Melrose is expected to save between \$3 and \$10 million by 2050 (Figure 6).



Implementation and Next Steps

This roadmap illustrates that the City of Melrose can cost-effectively reach net zero GHG emissions by 2050. To achieve that goal, we recommend setting interim targets of 50% by 2030 and 75% by 2040.

PowerOptions' assistance is available to put this roadmap into action. The first step to embarking on your building electrification roadmap is to receive a no-cost energy efficiency audit for your buildings. PowerOptions has an energy efficiency program to help you get started on this path. We have two utility-approved vendors on hand to conduct free energy audits and implement turnkey efficiency solutions. PowerOptions has been working with members to help streamline the process and ensure they are receiving maximum possible incentives, lowest costs on equipment through our competitive procurements, financing opportunities, and guidance and assistance through every step of the process. To get started, please contact Erin Camp, PowerOptions' Energy Sustainability and Analytics Program Manager at ecamp@poweroptions.org.

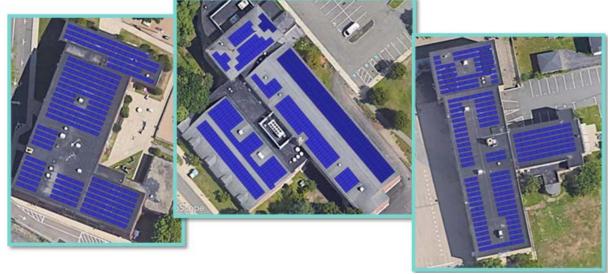




BETA: Roadmaps - Lessons Learned Informing Future Programming

BETA: NON-PROFITS AND PUBLIC ENTITIES (ROADMAPS)

- Roadmaps are the first step in planning for full decarbonization.
- ➤ High level direction on which buildings and which projects to focus on first is very valuable for internal communications early in decarbonization planning.
- Roadmaps inform in-depth individual building project planning.
- ▶ Due to grid emissions trajectory, solar PV has an outsized role early in a building decarbonization timeline.
- Opportunity to build and characterize the pipeline for electrification and decarbonization projects.







BETA: Commercial Buildings Pilot

OVERVIEW

- ➤ Slipstream Group, Inc. leading team of consultants to provide in-depth planning and technical decarbonization strategy studies, including all-atonce and zero-over-time approaches for a range of commercial building typologies.
- ➤ "Deep dive" on decarbonization planning the next step after initial planning efforts.
- ➤ Initial cohort to include at least 15 buildings, application window is rolling with regular review periods.
- ➤ Market characterization report published Fall 2023
- **▶** Buildings Solicitation released November 1, 2023
 - ➤ Over 50 applications to date

TARGET OUTCOMES

- Example decarbonization plans for "2050-Ready" buildings.
- ➤ Gap analysis of technical and financial challenges to achieving 2050-Ready buildings.
- Decarbonization assessment framework based on ASHRAE II Audit protocol with additional capital planning and financing considerations.
- ➤ Case studies and white paper.
- Coordination with Mass Save's Deep Energy Retrofit incentive program and identification of other implementation funding sources.

https://www.masscec.com/program/beta-commercial-buildings-pilot





BETA: Commercial Buildings Pilot - Status Update

▶ Timeline Overview

- Market summary (complete)
 - Completed and used to inform project selection
- Protocol development (complete)
 - Draft internal assessment procedures and steps
- Reporting templates (Apr)
 - Roadmap completed and full report outline drafted
- Project enrollment (Jan-May)
 - On-going, 4–6-month timeline for custom plan completion
- Market resources (June-Dec)
 - Guideline develop to begin after first custom plans completed









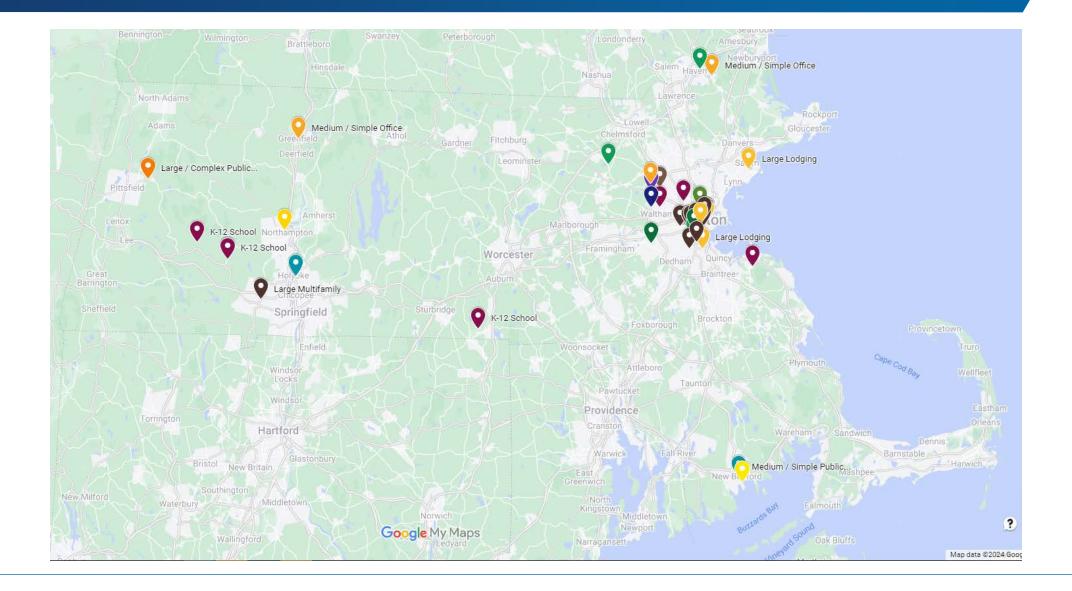


BETA: Commercial Buildings Pilot - Status Update

- ➤ Top Typology Targets
 - Warehouse
 - Mercantile
 - Out-patient healthcare
 - Religious worship
 - Food service
 - Grocery

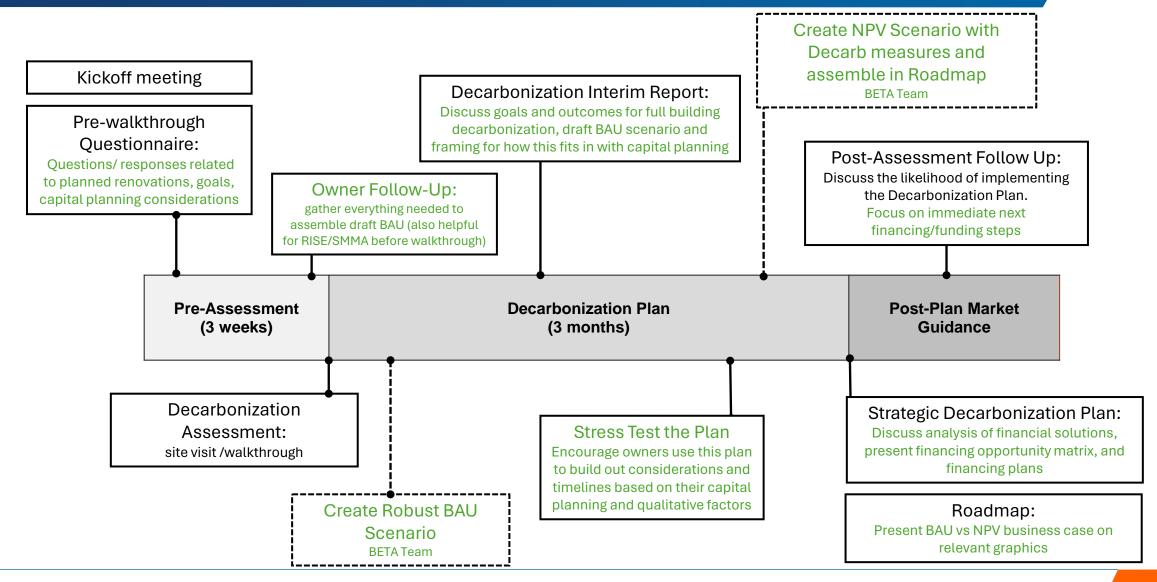


BETA: Commercial Buildings Pilot - Applicant Map





Capital Planning - Owner Interaction Points





Capital Planning - Opportunity Matrix

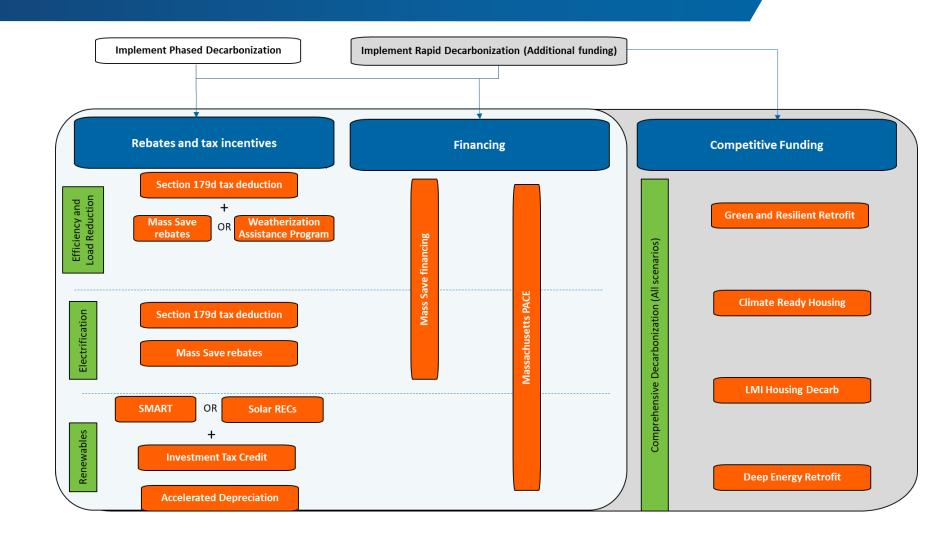
Combined list of funding and financing opportunities

- Mass Save
- MA DOER
- MassCEC
- Federal tax incentives
- HUD resources

Segmentation by decarbonization

strategy

- HVAC and DHW electrification
- Building envelope improvements
- Renewable energy systems
- Energy Storage
- EV infrastructure
- Pre-weatherization upgrades
- Segmentation by building type
 - Commercial
 - Multifamily
 - Other





Elements of a Strategic Decarbonization Net Value Add

Business-as-usual would have

What costs would have been

What costs are you avoiding by

Equipment maintenance

 Equipment replacement Distribution maintenance Envelope maintenance

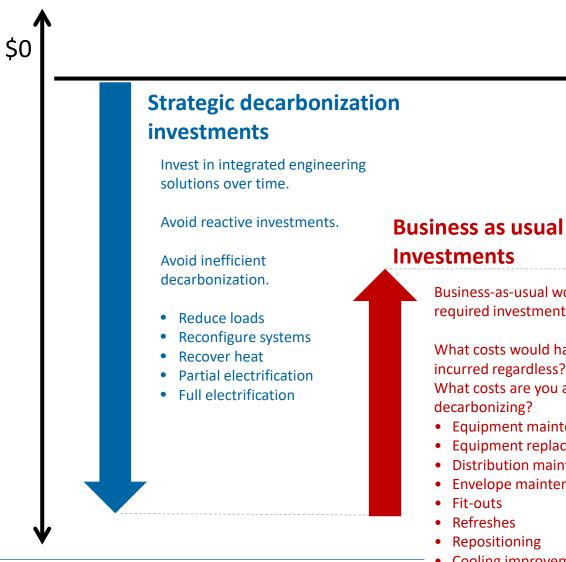
Cooling improvements • Ventilation improvements

required investments.

incurred regardless?

decarbonizing?

• Fit-outs Refreshes Repositioning



as usual risks

Avoided business

Business-as-usual exposes assets to real risks.

Quantify these risks.

- Tenant retention
- Energy prices
- Fines
- Regulations
- Valuation
- Reputation
- Obsolescence
- Stranded assets

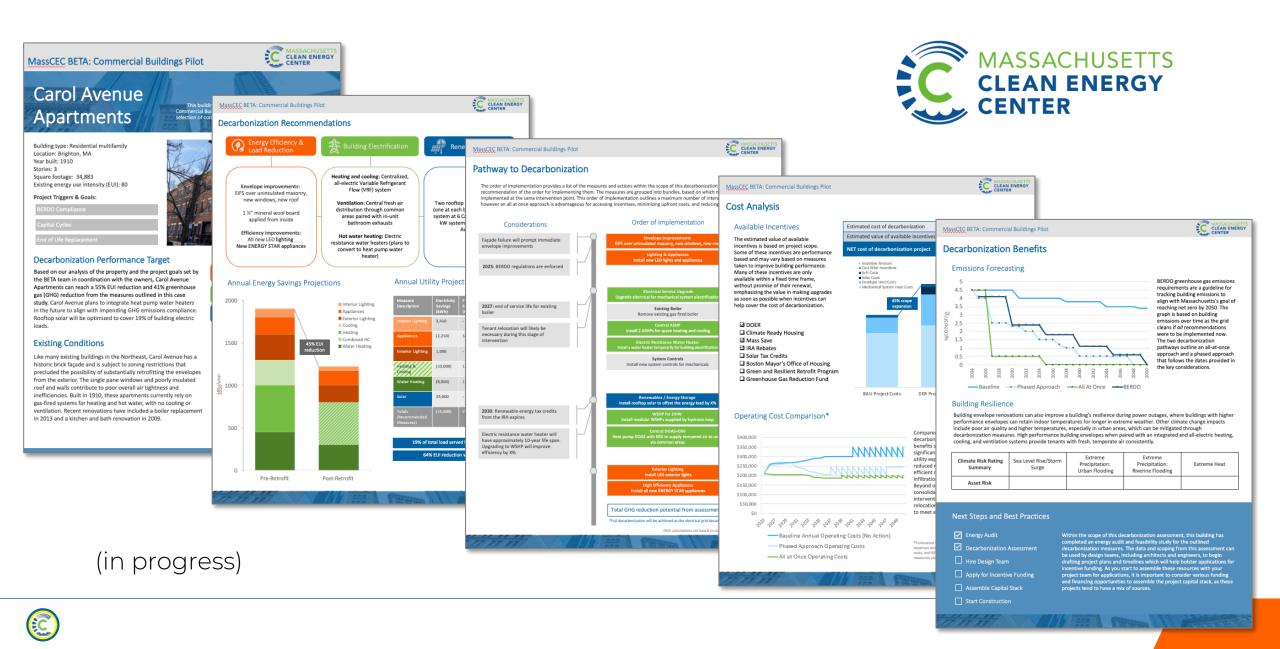
Strategic Decarb Value Add

Think beyond bill savings Co-benefits may determine investments

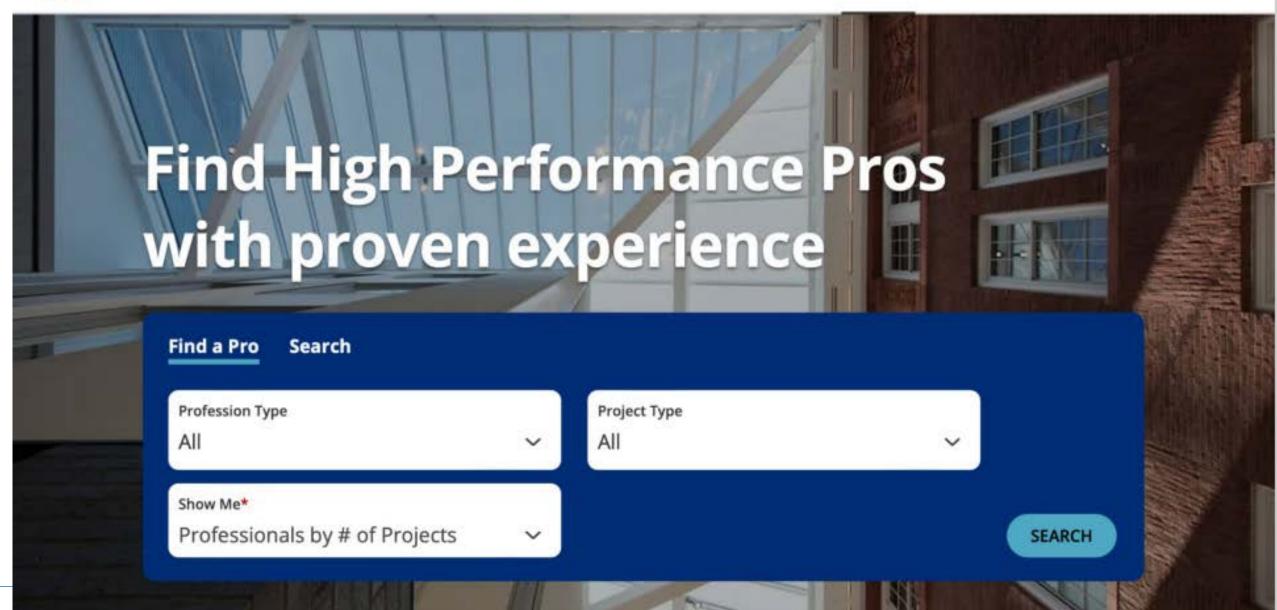
- Incentives
- Valuation
- Exit yield
- Sustainability
- Green leases
- Insurance access
- Debt capital access
- Resilience
- Comfort
- Cooling
- Ventilation
- Health
- Reputation



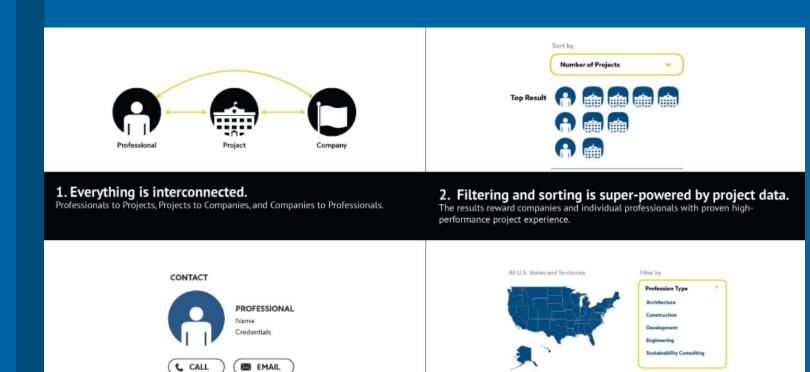
Communicating the Decarbonization Plan











3. Search users are guided to contact a professional directly. Results are ranked by relevant industry and project experience, and once they discover a

potential collaborator, they are always guided to a selected contact.

4. Companies, pros, and projects can be anywhere in the U.S Architects, contractors, developers, engineers, sub-contractors, and sustainability consultants who work on commercial and large residential buildings are welcome.

Building Energy Exchange - RFP \$4 million over 4 years

The Challenge: Building professionals don't have central organization where they can find content and training related to retrofit strategies on buildings <20K sf

• When decarbonization roadmaps, resources, and examples do exist, that information is not reaching audiences that need the information.

Invest in a Building Energy Exchange for Buildings > 20K sf:

- Model on hubs in NYC (Building Energy Exchange), Washington DC (Building Innovation Hub), St. Louis, Kansas City & those developing in Denver and Chicago.
- Provide multiyear funding to build out staffing, informational events, and resources for 4 years.
- Host events highlighting existing, newly customized, and developing retrofit resources
- Hold online and in person events with recordings for on-demand viewing.









Salem Heights Deep Retrofit - POAH



building energy exchange

Thank you!!

➤ Beverly Craig <u>bcraig@masscec.com</u>

► Tom Chase <u>tchase@masscec.com</u>



